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**Thorsten Roelcke, Ruth Breeze, Jan
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SocialCorp Joel Postman,2009-01-28 This book will help companies of all sizes develop and implement a strategy to become a SocialCorp a company that has adopted social media intelligently and effectively in a way that does not compromise the company s primary obligations as a corporation While the conversational and engagement values of social media are well understood many social media theorists often overlook the realities faced by the large corporation like accountability to shareholders and regulators and how these factors cannot be overlooked in corporate social media adoption Using case studies and analysis of available social media tools and proven corporate social media strategies the book will help corporate communicators understand the new communications landscape the power of social media and how to adopt it intelligently in a corporate environment

The Copywriter's Toolkit Margo Berman,2012-07-19 Written from a real world perspective by an award winning copywriter producer director this comprehensive guide is what every writer needs to create powerful strategic ad copy Focusing on strategy technique and the skills needed to write for different media The Copywriter s Toolkit book will sharpen your copywriting skills whatever your level Introduces essential conceptual strategies and key writing techniques for result driven copy Provides practical advice on writing for specific media including print radio TV websites blogs social media ambient digital direct mail product packaging and viral marketing Covers all areas of copy development on strategy and on target messaging headline and slogan creation brand personality and tone of voice broadcast production conceptualization and print digital typesetting consideration Presents innovative visual examples from exciting multimedia campaigns comments from copywriters at world renowned agencies inspiring radio scripts TV scripts and storyboards effective blog posts imaginative package copy and more Shares invaluable writing tips and insights from award winning copywriters currently at global agencies Includes supplementary website an instructor s manual sample syllabus PowerPoint presentations and creative assignments as well as student study aids flashcards podcasts and or webinars by the author and links to sample and featured campaigns agencies and related videos

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British National Bibliography Arthur James Wells,2009 *Business Transformation Strategies* Oswald A J Mascarenhas,2011-02-14 A resource for industry professionals and consultants this book on corporate strategy lays down the theories and models for revitalizing companies in the face of global recession It discusses cutting edge concepts constructs paradigms theories models and cases of corporate strategic leadership for bringing about transformation and innovation in companies Each chapter in the book is appended with transformation exercises that further explicate the concepts

Social-Media-Kommunikation nationaler Regierungen in Europa Holger Sievert,Astrid Nelke,2014-04-25

Kommunikation ber Social Media gewinnt immer mehr an Bedeutung Echtzeit Anspr che Transparenz W nsche und Dialog M glichkeiten im Web 2 0 stellen nicht zuletzt die politische Kommunikation vor neue Herausforderungen Inwieweit nationale Regierungen diese neuen Kommunikationstools nutzen und welchen Stellenwert sie dabei dem Austausch mit dem B rger einr umen haben Forschende und Studierende der Macromedia Hochschule f r Medien und Kommunikation MHMK f r ausgew hlte Staaten in Europa untersucht Die Herausgeber stellen die wichtigsten Befunde der Inhaltsanalyse vor die vom Presse und Informationsamt der Bundesregierung unterst tzt wurde Aktuelle weitere Fachbeitr ge erg nzen den Sammelband

Personalmarketing im Web 2.0: Employer Branding und Social Media Recruiting f r Unternehmen Astrid

Werner,2013-10 Klappentext Die demografische Entwicklung in Deutschland f hrt zu einem Mangel an qualifizierten Fach und F hrungskr ften Unternehmen werden zuk nftig nicht mehr aus einer Vielzahl an Bewerbern die besten Kandidaten ausw hlen k nnen Sie stehen vor der Herausforderung sich der Zielgruppe als attraktiver Arbeitgeber zu pr sentieren und sich von der Konkurrenz abzugrenzen 76 Prozent der Erwachsenen in Deutschland nutzen das Web 2 0 und jeder dritte Internetnutzer besucht soziale Netzwerke wie Facebook oder XING Infolgedessen wird es f r Unternehmen immer wichtiger

das Social Web zu nutzen wobei sich die Frage stellt wie der optimale Umgang mit den neuen Kommunikationskanälen gestaltet sein sollte Mitarbeiter und Bewerber diskutieren mittlerweile öffentlich im Netz bei Arbeitgeber so dass Unternehmen die Chance haben Einfluss zu nehmen wertvolle Informationen zu sammeln und mit der Zielgruppe in einen Dialog zu treten In diesem Buch werden die Kanäle des Web 2.0 beschrieben die aktuell für das Personalmarketing relevant sind Im Mittelpunkt stehen die Positionierung als Arbeitgeber Employer Branding und die nachhaltige Rekrutierung von Mitarbeitern Social Media Recruiting **ECSM 2017 4th European Conference on Social Media** Academic Conferences and Publishing Limited, 2017-07-03 *Mittelstand 2.0* Johannes Krämer, 2014-07-15 Die Relevanz von Social Media im Kontext unternehmerischer Strategien nimmt seit einigen Jahren kontinuierlich zu Daher sehen sich nicht nur Entscheidungsträger in Großunternehmen sondern auch Geschäftsführer IT Verantwortliche und Mitarbeiter mittelständischer Unternehmen mehr und mehr mit der Herausforderung konfrontiert Social Media kulturell und organisatorisch in ihrer Organisation zu verankern An dieser Stelle setzt das vorliegende Buch mit einer mittelstandsspezifischen Analyse der Kompatibilität sowie der Nutzungspotenziale von Social Media an So wird auf Basis eines konfigurationstheoretischen Ansatzes analysiert ob und in welchen Typen mittelständischer Unternehmen überhaupt sinnvolle Anwendungsszenarien für Social Media existieren und welche mittelständischen Charakteristika mit diesen unter Umständen konfliktieren Darüber hinaus wird veranschaulicht in welche unternehmerischen Funktionen und Prozesse Social Software nutzenstiftend eingebunden werden kann und welche Auswirkungen dies auf die Effektivität und Effizienz der verschiedenen Unternehmenstypen hat Eine qualitativ empirische Untersuchung stützt die gewonnenen Erkenntnisse und erweitert diese um die praktische Perspektive Das Buch liefert Entscheidern im Mittelstand somit wertvolle Handlungsempfehlungen für den zweckorientierten Einsatz von Social Media in ihren Unternehmen Choice, 2009 *The New Handshake* Joan C. Curtis, Barbara Giamanco, 2010-08-05 This book offers an up to date and definitive explanation of how to build relationships via social media in the sales process and is a guide to encouraging sales people to embrace these revolutionary techniques With more than 400 million active users on Facebook alone 50 percent of whom log in on any given day today's social media oriented climate has redefined the way people communicate and interact It's also changed the way consumers operate in the marketplace Unfortunately as a whole sales professionals have been slow to embrace the new technology In *The New Handshake* Sales Meets Social Media coauthors Curtis and Giamanco present Sales 2.0 a significant expansion from selling via the traditional face to face or telephone sales methods The book begins by examining the impact of the communication revolution on sales as well as the history of selling It contains case examples that justify incorporating social media in business The final chapters of the book describe each social network explain how they work and create a road map for a social media sales strategy including how to empower salespeople to overcome their resistance to change

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