When developing a new business or entrepreneurial venture, assembling a team with diverse skills and talents is crucial for success. A team that can complement each other strengths and weaknesses is essential in bringing vision to reality. Here are some team members and their necessary skills for building a new business:

- Founder/ President in a smaller company serves also as a CEO. This person should
  possess strong leadership skills and entrepreneurial mindset. They should be able to
  identify new opportunities, calculated risks and have the vision to drive the company
  towards success. In most cases they oversee the day-to-day operations of the
  company which means they should have a good understanding of accounting,
  finance, and human resources to ensure the business is running efficiently.
- Marketing specialist which handles the development and execution of marketing strategies to promote the product or service. They should possess skills in market research, branding, advertising and digital marketing.
- Financial specialist whom is responsible for managing the company's finances, including budgeting, forecasting, and financial reporting. They should have a strong analytical and problem solving skills, attention to details and solid understanding of financial principles and regulations.
- Customer support/specialist who are capable of ensuring customer satisfaction, handles inquiries, and resolve issues. This person should possess strong communication and problem solving skills and also strong customer service skills.
- Advisor/ Mentor to provide guidance and expertise in the industry and help the team navigate any challenges that arise.

These team members should have good communication skills, a willingness to learn, and the ability to work collaboratively towards a common goal. They should also be flexible and adaptable to changes and challenges that may arise.

Referenes:

https://en.wikibooks.org/wiki/Getting Started as an Entrepreneur/Team/The Layers of a Team

# **Unit 6 How To Be An Entrepreneur Answers Key**

Theresa Clementson, Gillie Cunningham, Jan Bell

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