# Guidelines for Project Proposals

A technical proposal, often called a "Statement of Work," is a persuasive document. Its objectives are to

- Identify what work is to be done
- Explain why this work needs to be done.
- Persuade the reader that the proposers (you) are qualified for the work, have a plausible management plan and technical approach, and have the resources needed to complete the task within the stated time and cost constraints.

What makes a good proposal? One attribute is appearance. A strong proposal has an attractive, professional, inviting appearance. In addition, the information should easy to access. A second attribute is substance. A strong proposal has a well-organized plan of attack. A strong proposal also has technical details because technical depth is needed to sell your project. Remember: A proposal is a persuasive document.

#### Required Format

Format consists of the layout and typography of a document. In formatting your proposal, use the guidelines in Table 1. A template to produce your proposal exists at the following web page:

http://www.writing.eng.vt.edu/design/proposal\_template.doc

One aspect of layout is the incorporation of illustrations. In your proposal, each illustration should have a name and be formally introduced in the text. Illustrations consist of figures and tables. Figures include photographs, drawings, diagrams, and graphs. Each figure should have a stand-alone caption, and the key points and features should be labeled. Tables are arrangement of words and numbers into rows and columns. Use tables to summarize lists that the audience will try to find later (the budget, for instance).

Table 1. Format guidelines for requested proposal.

Aspect	Description
Font for headings	Boldface serif or sans serif: size in accordance with hierarchy
Fort for text portion	12-point serif such as Times New Roman or Book Antiqua
Margins	Standard, at least 1 inch
Layout	One column, single-sided
Paragraphing	Indented paragraphs, no line skip between paragraphs in a section
Page number	Bottom centered
Figure names	Numbered: Figure 1, Figure 2, Figure 3, and so forth
Figure captions	Below figure in 10 point type
Table names	Numbered: Table 1, Table 2, Table 3, and so forth
Table headings	Above table in 12 point type

Adapted from Guidelines at the Penn State Learning Factory: <a href="http://www.lf.psu.edu/">http://www.lf.psu.edu/</a>

# **Project Proposal Writing Guide**

**Betty Lai** 

# **Project Proposal Writing Guide:**

The Project Proposal Writing Handbook A Guide for Proposal Writing National Science Foundation (U.S.). Division of Undergraduate Education, 1998 **Proposal Writing for the DNP Project** Wanda Bonnel, Katharine V. Smith, 2025-04-05 Confidently navigate the DNP proposal process with proven strategies practical tools and expert tips for success Writing a DNP Project proposal doesn t have to be overwhelming This comprehensive easy to use guide walks you through each stage from identifying a problem to finalizing your proposal Gain expert strategies and utilize structured templates and practical tools to build a strong evidence based project Stay organized meet deadlines and impress stakeholders your DNP success starts here What's New Expanded focus on quality improvement aligns with the latest DNP Project standards and best practices New guidance on AACN Essentials ensures projects meet current academic and professional expectations Enhanced project planning tools included updated checklists templates and timelines for better workflow More real world examples and case studies illustrates successful proposals with practical insights Stronger emphasis on dissemination covers publication strategies conference presentations and avoiding predatory journals Key Features Step by step guidance on proposal writing with expert tips real world examples and essential tools for a successful DNP Project Confidently develop and complete your DNP Project with clear guidance improved writing skills and a well structured proposal Clear structured learning with step by step guidance checklists real world examples and reflection questions to enhance student comprehension Expert authors with decades of experience in nursing education proposal writing and guiding DNP students through successful projects Writing Proposals Edoardo Binda Zane, 2016-10-17 Writing Proposals aims at making it easier for your project to access a grant with two tools industry best practices and a field tested proposal template This book is mainly for projects that wish to access public grants and will give you A downloadable proposal template and budget sheet An A to Z methodology to write your proposal and budget developed over 7 years of practice In depth explanations for each proposal section Several examples of paragraph texts 7 Writing techniques to make your project's case better 26 Proposal Specific writing tips Proposal Writing is a daunting task we have to follow strict quidelines and a process we aren t familiar with On top of that we need to present our project in the best possible light all within a very tight deadline Doing everything and doing it perfectly is possible but it requires time to read to understand to plan and to write Time unfortunately is the resource we lack the most and we might not be able to build the necessary expertise via practice This is where I come in I put my time in this book so you don t have to waste yours This book is a collection of the best tools tricks and techniques developed in 7 years of grant writing Every single tool or concept has been field tested and refined via trial and error Writing Proposals is divided in three sections SECTION 1 is an A to Z guide on how to write a proposal It provides a workflow a sample proposal structure and a downloadable proposal template and budget sheet Each one of its chapters provides a detailed explanation of the different building blocks First Steps of Proposal Writing

Outline of the Technical Proposal Introduction Context and Proposal Structure Methodology Organisation and Staffing Budget Review and Finalization SECTION 2 focuses on Writing Techniques for Proposals meaning what you can do to write your text better faster and to make it more effective Here we go over 7 fundamental tools for better writing SECTION 3 lastly is a collection of 26 Proposal Specific Writing Tips that is a series of adjustments you can use in your text right away that make your document more readable and easier to follow At the end of the book you will find the proposal structure for quick reference and a methodology to calculate your personnel s hourly rate Guide to Research Projects for Engineering Students Eng Choon Leong, Carmel Lee-Hsia Heah, Kenneth Keng Wee Ong, 2015-07-28 Presents an Integrated Approach Providing Clear and Practical GuidelinesAre you a student facing your first serious research project If you are it is likely that you ll be firstly overwhelmed by the magnitude of the task and secondly lost as to how to go about it What you really need is a guide to walk you through all aspects of the researc **Proposal Writing for Nursing Capstones and Clinical Projects** Wanda E. Bonnel, Katharine Smith, 2013-07-17 Print Course Smart Handbook on Proposal Drafting and Project Management in Development Sector Rakesh Malhotra, 2021-08-13 Come let's become an erudite development professional The essential qualifications for the same are a be a subject matter expert by ability to write proposals and c ability to manage a development project While subject matter specialization could be acquired through a college degree the skilled knowledge for the second and third attributes is being tutored through this handbook. This handbook is an invaluable storehouse of knowledge for anybody in the NGO sector the CSR world donor agencies concerned government officials researchers educational institutions students and aspirants who intend to embark upon the journey in the development sector The guidebook coherently provides inputs to appreciate the spectrum of national and international development organizations It walks you through the process of drafting a project proposal in a step by step manner It also educates about the different stipulations of procurement by various national and international agencies The manual educates the readers about multiple project analysis tools for proposal drafting and project management The guidebook is a unique resource in providing prudence to manage a development project pragmatically This handbook is the nectar of the first hand experience acquired over decades of work Lucid presentation of the contents with a plethora of real examples and case studies enables the reader to imbibe inputs effortlessly Engineers' Guide to Technical Writing Kenneth G. Budinski, 2001-01-01 Annotation An engineer with experience in the automotive and chemical process industries Budinski has compiled material he used to train new engineers and technicians in an attempt to get his co workers to document their work in a reasonable manner He does not focus on the mechanics of the English language but on the types of documents that an average technical person will encounter in business government or industry He also thinks that students with no technical background should be able to benefit from the tutorial c Book News Inc The IEEE Guide to Writing in the Engineering and Technical Fields David Kmiec, Bernadette Longo, 2017-09-25 Helps both engineers and students improve their writing skills by learning to

analyze target audience tone and purpose in order to effectively write technical documents This book introduces students and practicing engineers to all the components of writing in the workplace It teaches readers how considerations of audience and purpose govern the structure of their documents within particular work settings The IEEE Guide to Writing in the Engineering and Technical Fields is broken up into two sections Writing in Engineering Organizations and What Can You Do With Writing The first section helps readers approach their writing in a logical and persuasive way as well as analyze their purpose for writing The second section demonstrates how to distinguish rhetorical situations and the generic forms to inform train persuade and collaborate The emergence of the global workplace has brought with it an increasingly important role for effective technical communication Engineers more often need to work in cross functional teams with people in different disciplines in different countries and in different parts of the world Engineers must know how to communicate in a rapidly evolving global environment as both practitioners of global English and developers of technical documents Effective communication is critical in these settings The IEEE Guide to Writing in the Engineering and Technical Fields Addresses the increasing demand for technical writing courses geared toward engineers Allows readers to perfect their writing skills in order to present knowledge and ideas to clients government and general public Covers topics most important to the working engineer and includes sample documents Includes a companion website that offers engineering documents based on real projects The IEEE Guide to Engineering Communication is a handbook developed specifically for engineers and engineering students Using an argumentation framework the handbook presents information about forms of engineering communication in a clear and accessible format This book introduces both forms that are characteristic of the engineering workplace and principles of logic and rhetoric that underlie these forms As a result students and practicing engineers can improve their writing in any situation they encounter because they can use these principles to analyze audience purpose tone and form

The Grant Writing Guide Betty Lai, 2023-01-10 Grant writing skills are critical for researchers According to author Betty Lai a study of 92 institutions found that 67% listed grant funding as a major criterion for promotion and tenure Yet many scholars do not receive grant writing training Addressing this need The Grant Writing Guide is a concrete roadmap intended specifically for scholars for learning how to write fundable grants This book walks academic readers through steps to generate ideas determine which grants help create in career advancement find the right funder and write in a way that excites reviewers and funders Organized into 14 brief chapters every chapter is designed to build grant writing skills Drawing from interviews with 100 grant writers program officers administrators writers and researchers in every phase of their career the Grant Writing Guide lays out best practices common questions and pitfalls to avoid Important topics covered will include finding available grants generating ideas aligned with one s values furthering one s career goals creating effective pitches talking to program officers completing grant applications and structuring timelines communicating clearly in prose and images and soliciting feedback to strengthen your proposal Chapters will open with stories from successful

grant writers about the skill Chapters will then describe and teach the skill Chapters will end with an exercise designed to help researchers develop the skill While this book is intended specifically for academics Dr Lai has strived to incorporate advice and examples that will resonate with women as well as scholars from non traditional backgrounds Writing Successful Grant Proposals for Nonprofit Organizations Carolyn M. Driver Ma, Carolyn M. Driver, 2010 Jumpstart Your Vision See the Vision Believe the vision Write the Vision Do the Vision Guidelines for Writing Successful Grant Proposals for Nonprofit Organizations A grant proposal is a written document that discusses a proposed plan of projects or programs that are presented to prospective funders The book explains how to define the purpose goals objectives vision and mission statements of the organization. The book also explains how to write a compelling grant proposal that states the real problem with clarity and also how to write a convincing needs statement to persuade funders to invest in your organization This book is a user friendly basic grant writing guide It eliminates intimidation and fears Practice workbook exercises will help build your confidence Relax and enjoy the journey Get motivated and excited Look forward to writing a successful winning grant proposal This book is a basic guide for beginner grant proposal writers for non profit organizations It includes eighteen chapters that discuss and explains the following topics Introduction to writing grant proposals for non profit organizations The grant writing preparation process What you will need Applying for 501 c 3 tax exempt status for nonprofit organizations State goals and objectives for your project or program Define your vision purpose and mission How to write a letter of intent to funders How to write your compelling statement of need How to establish a relationship with funders Method component Evaluation component Understanding the evaluation criteria for funding Program development Capability Statement Budget component Sample of cost effective budget How to develop a grant writing team Sustainability component How to maintain funding Executive summary Discuss the real problem for funding How to submit your grant proposal to funders The funder s decision How to turn your No into Yes Funding resources Where to seek funding Legal documents needed to be considered a nonprofit organization This book includes a glossary of terms used by grant writers in the field Packaging and delivery of proposal Timing counts A checklist is provided Workbook exercises are included in some of the chapters to assist the grant writer with some hands on experience Some of the major components of a successful grant proposal are to write a grant that has clear goals and objectives as well as a well developed planned program or project that the funder can clearly understand The funder and the grant seeker interests should match This guidebook will give the grant writer suggestions recommendations and ideas for writing a compelling winning grant proposal to increase chances of getting funding Get started Dreams do come true You can be a winner Stay the course Good luck Business Communication: Concepts, Cases, and Applications P. D. Chaturvedi, 2011 The second edition of Business Communication Concepts Cases and Applications builds on the key strengths of the first edition clear writing style and comprehensive content by updating the material to reflect the latest research and technological developments in business communication

and presenting it in a style that engages the reader Fundraising Basics: A Complete Guide Barbara L. Ciconte, Jeanne Jacob, 2008-12-18 As nonprofit organizations face heightened scrutiny by the general public donors regulators and members of Congress the Third Edition of the essential book on the basics of fundraising provides new up to date and valuable information that every fundraiser needs to know With ethics and accountability being the primary theme of the third edition this practical guide will continue to provide an overview of the field and give development staff managers and directors a platform from which to operate their fundraising programs The new expanded edition also provides much needed information on developing a case for support giving trends donor motivations planning setting up a development operation impact of new technologies on fundraising return on investment estimates workflow timetables and the importance of the Internet This primer remains a must have for anyone new staff or volunteer to the fundraising field those wishing to expand their fundraising knowledge those working in supporting foundations or those contemplating taking the CFRE exam New to the Third Edition Thoroughly updated chapters including new information on email and online fundraising Development related policies and procedures and position descriptions A new chapter on Fundraising with Chapters or Affiliates New case studies samples and tools Updated references and citations Updated glossary Click on Additional Resources to View Sample Chapters 2009 602 pages **Resources in Education** ,1997-05 Rural Health Services Funding ,1995 **Research for Podiatrists** [ackie Campbell, 2007 It is constantly suggested that as podiatrists we need to research but what does this really mean This guestion can be particularly problematic in a profession such as podiatry where there has not been a strong research basis for our practice in the past Information is no longer accepted at face value but instead is scrutinised criticised questioned and used to raise other questions Podiatrists are being prepared to understand use and undertake their own research The book will appeal to podiatry practitioners lecturers and students It is based on a popular series of articles that appeared in Podiatry Now which have been updated and edited into this stand alone resource Field Guide to Project Management David I. Cleland, 2004-07-29 Publisher Description Handbook for Community Economic Development Syyed T. Mahmood, 1979 Your Research Project Nicholas Walliman, 2019-12-06 With a calming reassuring tone Nicholas Walliman gives you the ability and confidence to plan design and prepare for your research project. The new edition of this bestselling book will help you Explain research theory within the context of your own project Curate structure and format your literature review Anticipate the challenges of social media and web based research Apply how to tips quickly to your own research planning and design Monitor your progress in the field with checklists Develop writing habits to use as a springboard for dissertations reports and articles Build a foundation of practical general research skills like time management organization and critical thinking to carry you beyond your project New to the 4th Edition New step by step chapter on how to write a successful research proposal New chapter Writing Strategies offers guidelines for different assignments to help carry students beyond their research proposal More How To examples of literature reviews proposals

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Reforming Teaching Globally Maria Teresa Tatto,2009-11-01 Originally Published in 2007 by Symposium Books This book seeks to raise the discussion of globalisation s effects on teacher education development and work and its reforms and institutions to a more theoretical and analytical level and to provide specific examples in the comparative tradition to illustrate teacher policy in the context of education systems widespread variability and complexity The contributors critically analyse current arrangements in teacher education development and work and highlight the forces that enter in this contested terrain the sources of conflict and convergence and the implication of these for teaching and learning and for indigenous forms of knowledge and knowledge construction in the globalisation era

Whispering the Techniques of Language: An Emotional Journey through Project Proposal Writing Guide

In a digitally-driven world wherever displays reign supreme and immediate transmission drowns out the subtleties of language, the profound secrets and mental subtleties concealed within phrases often get unheard. Yet, set within the pages of **Project Proposal Writing Guide** a charming fictional prize pulsating with raw emotions, lies an exceptional quest waiting to be undertaken. Written by a skilled wordsmith, this wonderful opus attracts visitors on an introspective trip, softly unraveling the veiled truths and profound affect resonating within the very fabric of each word. Within the emotional depths with this emotional review, we can embark upon a genuine exploration of the book is core styles, dissect its captivating writing model, and fail to the strong resonance it evokes strong within the recesses of readers hearts.

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