

# Freight Broker Training Manual



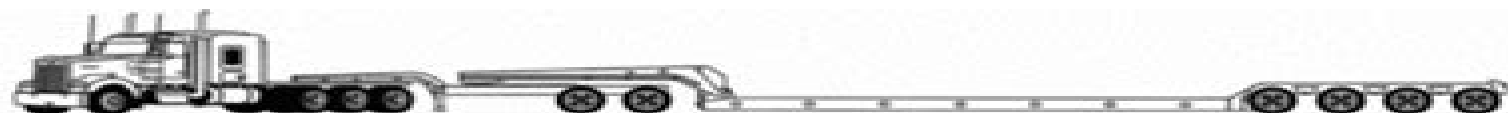
## The Complete Resource Of The Transportation Brokerage Industry

The Freight Broker / Agent Training Manual is to serve as your educational resource for a new career in the transportation industry. This manual will provide you with enhanced industry knowledge of how to become a Freight Broker Agent, Truck Agent or Transportation Dispatcher.

The transportation industry presents unlimited possibilities for economic growth and income potential. Utilizing the tools presented in this guide you will be elevated to a new career.

### Topics Covered

- General Knowledge & Legalities
- Establishing Shippers
- Claims & Insurance
- Freight Terms & Glossary
- Closing The Sale
- Working With Carriers
- Common Equipment Types
- Types Of Freight
- Freight Reference Desk



# Transportation Brokers Manual

**Mr.Eduardo Valdivia-  
Velarde,Ms.Tamara Razin**



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