

GARY P. PISANO

# SCIENCE BUSINESS

THE PROMISE,  
THE REALITY,  
AND THE FUTURE  
OF BIOTECH



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# Science Business Pisano

**Igor Fuerstner**



## **Science Business Pisano:**

**Science Business** Gary P. Pisano, 2006 Why has the biotechnology industry failed to perform up to expectations This book attempts to answer this question by providing a critique of the industry It reveals the causes of biotech s problems and offers an analysis on how the industry works It also provides prescriptions for companies seeking ways to improve the industry s performance *The Science Business* Gary P. Pisano, 2006 *Business Modeling for Life Science and Biotech Companies* Alberto Onetti, Antonella Zucchella, 2014-03-21 Most books on the biotechnology industry focus on scientific and technological challenges ignoring the entrepreneurial and managerial complexities faced bio entrepreneurs The Business Models for Life Science Firms aims to fill this gap by offering managers in this rapid growth industry the tools needed to design and implement an effective business model customized for the unique needs of research intensive organizations Onetti and Zucchella begin by unpacking the often used business model term examining key elements of business model conceptualization and offering a three tier approach with a clear separation between the business model and strategy focus exploring the different activities carried out by the organization locus evaluating where organizational activities are centered and modus testing the execution of the organization s activities The business model thus defines the unique way in which a company delivers on its promise to its customers The theory and applications adopt a global approach offering business cases from a variety of biotech companies around the world *The Routledge Handbook of the Political Economy of Science* David Tyfield, Rebecca Lave, Samuel Randalls, Charles Thorpe, 2017-04-28 The political economy of research and innovation R I is one of the central issues of the early twenty first century Science and innovation are increasingly tasked with driving and reshaping a troubled global economy while also tackling multiple overlapping global challenges such as climate change or food security global pandemics or energy security But responding to these demands is made more complicated because R I themselves are changing Today new global patterns of R I are transforming the very structures institutions and processes of science and innovation and with it their claims about desirable futures Our understanding of R I needs to change accordingly Responding to this new urgency and uncertainty this handbook presents a pioneering selection of the growing body of literature that has emerged in recent years at the intersection of science and technology studies and political economy The central task for this research has been to expose important but consequential misconceptions about the political economy of R I and to build more insightful approaches This volume therefore explores the complex interrelations between R I both in general and in specific fields and political economies across a number of key dimensions from health to environment and universities to the military The Routledge Handbook of the Political Economy of Science offers a unique collection of texts across a range of issues in this burgeoning and important field from a global selection of top scholars The handbook is essential reading for students interested in the political economy of science technology and innovation It also presents succinct and insightful summaries of the state of the art for more advanced scholars **From Breakthrough to**

**Blockbuster** Donald L. Drakeman, Lisa N. Drakeman, Nektarios Oraopoulos, 2022 From Breakthrough to Blockbuster The Business of Biotechnology tells the astonishing story of how the biotech industry grew to thousands of small companies around the world competing with the major pharmaceutical companies that had dominated for a century and how academic research venture capital and contract research organizations worked together to support them **Betting on Biotech** Joseph Wong, 2011-10-15 After World War II several late developing countries registered astonishingly high growth rates under strong state direction making use of smart investment strategies turnkey factories and reverse engineering and taking advantage of the postwar global economic boom Among these economic miracles were postwar Japan and in the 1960s and 1970s the so called Asian Tigers Singapore South Korea and Taiwan whose experiences epitomized the analytic category of the developmental state In Betting on Biotech Joseph Wong examines the emerging biotechnology sector in each of these three industrial dynamos They have invested billions of dollars in biotech industries since the 1990s but commercial blockbusters and commensurate profits have not followed Industrial upgrading at the cutting edge of technological innovation is vastly different from the dynamics of earlier practices in established industries The profound uncertainties of life science based industries such as biotech have forced these nations to confront a new logic of industry development one in which past strategies of picking and making winners have given way to a new strategy of throwing resources at what remain very long shots Betting on Biotech illuminates a new political economy of industrial technology innovation in places where one would reasonably expect tremendous potential yet where billion dollar bets in biotech continue to teeter on the brink of spectacular failure *Science, the State and the City* Geoffrey Owen, Michael M. Hopkins, 2016 The book is about the link between science and business how discoveries made in academic laboratories are taken up by venture capitalists and investors and converted into products which if they are successful provide treatments for disease and may generate substantial returns for investors **The Recombinant University** Doogab Yi, 2015-03-23 The advent of recombinant DNA technology in the 1970s was a key moment in the history of both biotechnology and the commercialization of academic research Doogab Yi's The Recombinant University draws us deeply into the academic community in the San Francisco Bay Area where the technology was developed and adopted as the first major commercial technology for genetic engineering In doing so it reveals how research patronage market forces and legal developments from the late 1960s through the early 1980s influenced the evolution of the technology and reshaped the moral and scientific life of biomedical researchers Bay Area scientists university administrators and government officials were fascinated by and increasingly engaged in the economic and political opportunities associated with the privatization of academic research Yi uncovers how the attempts made by Stanford scientists and administrators to demonstrate the relevance of academic research were increasingly mediated by capitalistic conceptions of knowledge medical innovation and the public interest Their interventions resulted in legal shifts and moral realignments that encouraged the privatization of academic research for public benefit The

Recombinant University brings to life the hybrid origin story of biotechnology and the ways the academic culture of science has changed in tandem with the early commercialization of recombinant DNA technology Healthcare Biotechnology Dimitris Dogramatzis, 2016-04-19 Foreseeing and planning for all of the possibilities and pitfalls involved in bringing a biotechnology innovation from inception to widespread therapeutic use takes strong managerial skills and a solid grounding in biopharmaceutical research and development procedures Unfortunately there has been a dearth of resources for this aspect of the field *Innovation, Regional Development and the Life Sciences* Kean Birch, 2016-10-14 The life sciences is an industrial sector that covers the development of biological products and the use of biological processes in the production of goods services and energy This sector is frequently presented as a major opportunity for policy makers to upgrade and renew regional economies leading to social and economic development through support for high tech innovation *Innovation Regional Development and the Life Sciences* analyses where innovation happens in the life sciences why it happens in those places and what this means for regional development policies and strategies Focusing on the UK and Europe its arguments are relevant to a variety of countries and regions pursuing high tech innovation and development policies The book s theoretical approach incorporates diverse geographies e g global national and regional and political economic forces e g discourses governance and finance in order to understand where innovation happens in the life sciences where and how value circulates in the life sciences and who captures the value produced in life sciences innovation This book will be of interest to researchers students and policy makers dealing with regional local economic development *Innovation, Alliances, and Networks in High-Tech Environments* Fiorenza Belussi, Luigi Orsi, 2015-09-16 Recent years have seen a growth in strategic alliances mergers and acquisitions and collaborative networks involving knowledge intensive and hi tech industries However there have been relatively few studies looking at this form of collaboration as a strategy to drive firms innovative performances This book specifically focuses on the role of strategic alliances M A and innovation networks providing insights on if and how they contribute to boosting firms innovation performances The book has a double purpose Firstly it investigates at an industry level the role played by the alliance M As and networks in high tech environments such as biotechnology pharmaceutical software and nanotechnology in creating transforming and reshaping the dynamics inside and between industries Secondly it explores the impact at the firm level of factors such as cognitive distance management capabilities and relational and social capabilities on firms global innovation capacity measured as innovation quantity innovation quality and innovation novelty The book will be of interest to scholars working on the economics of innovation innovation management studies strategic management regional science and evolutionary economics among other areas *Understanding the Relationship Between Networks and Technology, Creativity and Innovation* Barak S. Aharonson, Shmuel Ellis, Terry L. Amburgey, 2013-07-18 This volume features excellent new research devoted to advancing our understanding of how networks foster creativity innovation and the development of cutting edge technologies This is

crucial reading for any researchers exploring strategic management tools and techniques and specifically the intricacies of network theory within businesses

**Biotechnology: Concepts, Methodologies, Tools, and Applications** Management Association, Information Resources, 2019-06-07 Biotechnology can be defined as the manipulation of biological process systems and organisms in the production of various products With applications in a number of fields such as biomedical chemical mechanical and civil engineering research on the development of biologically inspired materials is essential to further advancement Biotechnology Concepts Methodologies Tools and Applications is a vital reference source for the latest research findings on the application of biotechnology in medicine engineering agriculture food production and other areas It also examines the economic impacts of biotechnology use Highlighting a range of topics such as pharmacogenomics biomedical engineering and bioinformatics this multi volume book is ideally designed for engineers pharmacists medical professionals practitioners academicians and researchers interested in the applications of biotechnology

*Genentech* Sally Smith Hughes, 2011-09-21 In the fall of 1980 Genentech Inc a little known California genetic engineering company became the overnight darling of Wall Street raising over 38 million in its initial public stock offering Lacking marketed products or substantial profit the firm nonetheless saw its share price escalate from 35 to 89 in the first few minutes of trading at that point the largest gain in stock market history Coming at a time of economic recession and declining technological competitiveness in the United States the event provoked banner headlines and ignited a period of speculative frenzy over biotechnology as a revolutionary means for creating new and better kinds of pharmaceuticals untold profit and a possible solution to national economic malaise Drawing from an unparalleled collection of interviews with early biotech players Sally Smith Hughes offers the first book length history of this pioneering company depicting Genentech s improbable creation precarious youth and ascent to immense prosperity Hughes provides intimate portraits of the people significant to Genentech s science and business including cofounders Herbert Boyer and Robert Swanson and in doing so sheds new light on how personality affects the growth of science By placing Genentech s founders followers opponents victims and beneficiaries in context Hughes also demonstrates how science interacts with commercial and legal interests and university research and with government regulation venture capital and commercial profits Integrating the scientific the corporate the contextual and the personal Genentech tells the story of biotechnology as it is not often told as a risky and improbable entrepreneurial venture that had to overcome a number of powerful forces working against it

*Innovation and Commercialisation in the Biopharmaceutical Industry* Bruce Rasmussen, 2010-01-01 The processes of discovery testing and distribution of new medicines have undergone radical change in recent decades from a focus on small molecule drugs to biomedicine and related technologies Bruce Rasmussen very effectively draws upon modern theories of the firm data analysis and case studies to provide important insights into the consequences of this change He offers convincing evidence that contradicts the widely held view that the biopharmaceutical sector has not generated considerable economic value Frank R Lichtenberg Columbia

University US Bio and pharmaceutical industry discovery is a distressed asset today Why Bruce Rasmussen s book is a timely and very informative work building on rich data sources and extensive economic research on a subject of concern to us all Is medicine discovery in permanent decline Are the biotechnology and traditional pharma groups on a collision course will the traditional group absorb the new will integration take place will a new discovery model emerge I commend Bruce s book to all who wish to understand what is happening David W Anstice Merck Co Inc This path breaking book addresses the ongoing implications for traditional pharmaceutical companies and biopharmaceutical start ups of the realignment of the industry knowledge base The theoretical approach draws on the modern theory of the firm and related ideas in order to better define the concept of the business model which is employed to guide the case studies and empirical analysis in the book The author shows that while traditional pharmaceutical companies have successfully adjusted their business models to meet the challenges of biotechnology biopharmaceutical start ups have experienced more problems Despite the poor financial performance of the vast majority of these firms the biopharmaceutical sector as a whole has created significant value However this has been captured disproportionately by a handful of large fully integrated biopharmaceutical firms and to a lesser extent by the largest dozen pharmaceutical companies This highly focused book will be a captivating read for innovation and biopharmaceutical industry analysts as well as advisers formulating policies to support the development of the biopharmaceutical sector Academics working on innovation and biotechnology as well as scientists engaged in research in the life sciences will also find this book of particular interest *The Biologist's Imagination* William R. Hoffman,Leo

Furcht,2014 Discusses the history of technological innovation in the biosciences **Information Technology Entrepreneurship and Innovation** Zhao, Fang,2008-05-31 It has become a widely recognized fact that entrepreneurs and information technology have become the backbone of the world economy The increasing penetration of IT in society and in most of industries businesses as well as the joining forces of entrepreneurship and innovation in the economy reinforce the need for a leading and authoritative research handbook to disseminate leading edge findings about entrepreneurship and innovation in the context of IT from an international perspective Information Technology Entrepreneurship and Innovation presents current studies on the nature process and practice of entrepreneurship and innovation in the development implementation and application of information technology worldwide as well as providing academics entrepreneurs managers and practitioners with up to date comprehensive and rigorous research based articles on the formation and implementation of effective strategies and business plans International Political Economy Thomas D. Lairson,David Skidmore,2016-12-08 This text offers a rethinking of the field of international political economy in an era of growing but uneven globalization Even as global integration advances states play central roles as partners with the largest of global firms as the catalysts of competitiveness and economic growth as the creators of global institutions and in promoting and responding to global interdependence Indeed the struggle for power and wealth within and among states underscores the

primacy of politics in understanding current realities At the same time new issues and actors complicate the global agenda as it expands to address the environment global health and food security By offering a clear explanation of basic concepts contextualizing the presentation of theoretical debates and placing current events in historical context International Political Economy ensures students a deep understanding of how the global economy works and the ways in which globalization affects their lives and those of people around the world Key Content and Features Engages debates over the reach and significance of globalization Examines the sources and consequences of global financial instability Explores the origins and consequences of global inequality Compares various strategies of development and state roles in competitiveness Discusses the role of key international economic institutions Considers the impact of the rise of China on the global economy and the potential for war and peace Illustrates collective efforts to fight hunger disease and environmental threats Includes numerous graphs and illustrations throughout and end of chapter discussion questions Links key concepts for each chapter to a glossary at the end of the book Provides a list of acronyms at the outset and annotated further readings at the end of each chapter Offers additional resources on a web site related to the text including a list of links to IPE related web pages

**Products and Services** Igor Fuerstner, 2010-11-02 Today's global economy offers more opportunities but is also more complex and competitive than ever before This fact leads to a wide range of research activity in different fields of interest especially in the so called high tech sectors This book is a result of widespread research and development activity from many researchers worldwide covering the aspects of development activities in general as well as various aspects of the practical application of knowledge

**Doing Capitalism in the Innovation Economy** William H. Janeway, 2012-10-08 The innovation economy begins with discovery and culminates in speculation Over some 250 years economic growth has been driven by successive processes of trial and error upstream exercises in research and invention and downstream experiments in exploiting the new economic space opened by innovation Drawing on his professional experiences William H Janeway provides an accessible pathway for readers to appreciate the dynamics of the innovation economy He combines personal reflections from a career spanning forty years in venture capital with the development of an original theory of the role of asset bubbles in financing technological innovation and of the role of the state in playing an enabling role in the innovation process Today with the state frozen as an economic actor and access to the public equity markets only open to a minority the innovation economy is stalled learning the lessons from this book will contribute to its renewal



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