# **OUR HOME SELLING GUIDE**

Our Home Selling System was developed to provide our clients with a consistent and proven method to prepare their homes for sale, price their homes appropriately, and get the word out to as many prospective buyers as possible. The goal of this guide is to help you learn how to sell your home guicker and for a higher price.

# PRICE

The most important step in selling your home is pricing it correctly from the onset. It's a well-known fact that overpriced homes take longer to sell and usually sell for a lower price. Since the majority of your showings will occur in the first 30 days on the market, it is crucial that your initial list price matches buyer expectations.

# CONDITION

In order to get top dollar for your home you have to make sure your home looks its best: complete any repairs, stage your home, etc.

Even some of the small things can make a difference, from how the home smells, how welcoming it feels, and its curb appeal. Draw in buyers by paying attention to details here!

# MARKET

Work with your real estate agent to make sure the market reach of your home is significant. Are they doing all they can to get the word out about your home? Look at social reach, flyers, open houses, and reviews — just to name a few. Find a real estate agent who is going above and beyond to sell your home.

# NEGOTIATE

Successfully negotiating a real estate contract is more than a matter of luck or natural talent. When you receive an offer, having an agent with a proven track record of bringing buyers and sellers together can make a huge impact on your final sale price.

# CLOSE

During the closing process, make sure to follow through with contract commitments, repairs, and other items that are included in your contract. Tie up any loose ends: documentation, inspection, repairs, and other agreed-to items. Work with your real estate agent to understand your obligations - and the buyer's!

# **Realtor Com Home Ers Guide**

**Sid Davis** 

#### **Realtor Com Home Ers Guide:**

The Homeowner's Guide to for Sale by Owner Jackie Bondanza, 2010-01-25 A guide to selling a home without the assistance of a real estate agent that covers market trends doing research determining value preparing a home for sale listing a house staging marketing handling offers and contracts and other related topics Includes a CD ROM with contracts legal forms and checklists Insiders' Guide® to Orange County, CA Elizabeth Borsting, 2010-06-01 Your Travel Destination Your Home Your Home To Be Orange County The guintessential California getaway The real OC Sunshine and surf Suburban sensibilities and urban nuances A personal practical perspective for travelers and residents alike Comprehensive listings of attractions restaurants and accommodations How to live thrive in the area from recreation to relocation Countless details on shopping arts entertainment and children's activities Handbook on Electronic Commerce Michael Shaw, Robert Blanning, Troy Strader, Andrew Whinston, 2012-12-06 The U S and other developed nations are undergoing a transition from a paper econ omy to a digital economy not unlike the transition from an oral exchange economy to a physically recorded clay papyrus exchange economy that took place several millennia ago As with the earlier transition a change in the medium for recording and reporting transactions i e from oral to written from written to electronic is bringing about a significant change in the economic and social system in which they are imbedded The oral to written transition eventually gave us the concepts of property rights commercial law accounting standards and financial transparency What will the written to electronic transition give us The answer is not clear but we can expect that the economic system that follows this transition will differ substantially from the current system to which we are accustomed In this book we examine the electronic exchange mechanisms of the emerging digital economy We do so by examining eight salient topics in electronic commerce EC Each of these topics is examined in detail in a separate section of this book The Secret Interference by the Vice President's Staff with HUD's Guidelines for Access by Handicapped Persons to Multifamily Dwellings United States. Congress. House. Committee on Government Operations. Legislation and National Security Subcommittee, 1993 Insiders' Guide® to Kansas City Katie Van Luchene, 2010-05-18 Insiders Guide to Kansas City 4th is the essential source for in depth travel and relocation information to this beautiful city Written by a true insider it offers a personal and practical perspective of Kansas City and its surrounding environs SeniorNet's Official Guide to the Web Eugenia Johnson, Kathleen McFadden, 1997 Fun and easy to use directory of the best Web sites and online information or people over 55 demystifies using the Web to locate resources of interest to senior netizens Comprehensive guide to finding information on health and medical issues recreational activities travel lifelong learning leisure and entertainment activities business and financial services sports and fitness news charitable organizations grandparenting divorce support groups publications relationships and politics CD ROM includes hyperlinked HTML version of the entire book Microsoft Internet Explorer and valuable shareware The Complete *Idiot's Guide to Selling Your Own Home* forsalebyowner.com, Jeffrey J. Wuorio, 2005-12-06 Do it yourself and keep the

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