

# **Weird Ideas That Work**

**Robert I. Sutton** 

#### **Weird Ideas That Work:**

Weird Ideas That Work Robert I. Sutton, 2002 Sutton is a sought after consultant speaker and Stanford professor This book brings together 11 of his proven counter intuitive ideas that work from hiring people that make employers squirm to Weird Ideas That Work Robert I. Sutton, 2002-03-02 A breakthrough in management encouraging projects likely to fail thinking weird ideas can help every organization achieve a balance between sustaining performance and fostering new ideas To succeed you need to be both conventional and counterintuitive Creativity new ideas innovation in any age they are keys to success Yet as Stanford professor Robert Sutton explains the standard rules of business behavior and management are precisely the opposite of what it takes to build an innovative company We are told to hire people who will fit in to train them extensively and to work to instill a corporate culture in every employee In fact in order to foster creativity we should hire misfits goad them to fight and pay them to defy convention and undermine the prevailing culture Weird Ideas That Work codifies these and other proven counterintuitive ideas to help you turn your workplace from staid and safe to wild and woolly and creative In Weird Ideas That Work Sutton draws on extensive research in behavioral psychology to explain how innovation can be fostered in hiring managing and motivating people building teams making decisions and interacting with outsiders Business practices like hire people who make you uncomfortable and reward success and failure but punish inaction strike many managers as strange or even downright wrong Yet Weird Ideas That Work shows how some of the best teams and companies use these and other counterintuitive practices to crank out new ideas and it demonstrates that every company can reap sales and profits from such creativity Weird Ideas That Work is filled with examples drawn from hi and low tech industries manufacturing and services information and products More than just a set of bizarre suggestions it represents a breakthrough in management thinking Sutton shows that the practices we need to sustain performance are in constant tension with those that foster new ideas The trick is to choose the right balance between conventional and weird and now thanks to Robert Sutton's work we have the tools we need to do so Summary: Weird Ideas that Work BusinessNews Publishing, 2014-09-29 The must read summary of Robert Sutton's book Weird Ideas that Work 11 1 2 Practices for Promoting Managing and Sustaining Innovation This summary of the ideas from Robert Sutton's book Weird Ideas that Work shows that almost all highly creative companies do weird things and refuse to do the same as everyone else By doing this creative companies consistently develop new ways of thinking and acting In his book the author presents 11 1 2 weird ideas for sparking business innovation He also explains concrete ways to build an organisation where innovation flourishes and becomes a way of life This summary will teach you the importance of creativity in your company and how you can start changing the way you do things in order to stay ahead Added value of this summary Save time Understand key concepts Expand your business knowledge To learn more read Weird Ideas that Work and find out why you should become an expert in the art of innovation in order to stay on top Weird Ideas That Work Robert I. Sutton. 2007-05-15 A

breakthrough in management thinking weird ideas can help every organization achieve a balance between sustaining performance and fostering new ideas To succeed you need to be both conventional and counterintuitive Creativity new ideas innovation in any age they are keys to success Yet as Stanford professor Robert Sutton explains the standard rules of business behavior and management are precisely the opposite of what it takes to build an innovative company We are told to hire people who will fit in to train them extensively and to work to instill a corporate culture in every employee In fact in order to foster creativity we should hire misfits goad them to fight and pay them to defy convention and undermine the prevailing culture Weird Ideas That Work codifies these and other proven counterintuitive ideas to help you turn your workplace from staid and safe to wild and woolly and creative In Weird Ideas That Work Sutton draws on extensive research in behavioral psychology to explain how innovation can be fostered in hiring managing and motivating people building teams making decisions and interacting with outsiders Business practices like hire people who make you uncomfortable and reward success and failure but punish inaction strike many managers as strange or even downright wrong Yet Weird Ideas That Work shows how some of the best teams and companies use these and other counterintuitive practices to crank out new ideas and it demonstrates that every company can reap sales and profits from such creativity Weird Ideas That Work is filled with examples drawn from hi and low tech industries manufacturing and services information and products More than just a set of bizarre suggestions it represents a breakthrough in management thinking Sutton shows that the practices we need to sustain performance are in constant tension with those that foster new ideas The trick is to choose the right balance between conventional and weird and now thanks to Robert Sutton's work we have the tools we need to do so Weird Ideas that **Work** Robert I. Sutton, 2002 No one is against creativity Everyone agrees that creativity is a very good thing in people and in companies The creative industries are where the action is so creativity must be a good thing However it s not altogether clear what creativity is and it certainly isn t easy to work out how to encourage it to manage it and above all how to profit from it Weird Ideas that Work ,2010 Weird Ideas That Work Bob Sutton, Robert I Sutton, 2002-02 There is a concern even obsession with creativity in the workplace This book begins by demystifying creativity at work and goes on to show how companies have managed and mismanaged the creative potential of their staff 26 JUMPSTRAPS Prajit Datta, Shanmuqavel Sankaran, 2014-12-29 Ever wondered if you had the spark in you Ever wondered if the people who make it big had some special elixir of success Ever tried to dream beyond the conventions Ever wondered if the smallest incidents in your life could transform you into something inexplicably big Ever sought meaning behind the stupid stuff your siblings say If yes you we hit the right place If no don't worry We ll set you straight From a brief stint at a startup to founding a company on your own from a dinner at Olive s kitchen to VIT s first registered online event from fighting cancer to Hannah Montana dreams this book has it all Follow the trail of the alphabet to reach the best in you With every letter comes a brand new story and a brand new lesson So what are you waiting for Honestly I still can t believe you re stuck on the cover page Go grab the

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Chris Bilton, Stephen Cummings, 2010-04-26 People tend to think of creativity and strategy as opposites This book argues that they are far more similar than we might expect More than this actively aligning creative and strategic thinking in any enterprise can enable more effective innovation entrepreneurship leadership and organizing for the future By considering strategy as a creative process and vice versa the authors define creative strategy as a mindset which switches between opposing processes and characteristics and which drives every aspect of the business The authors draw experiences and cases from across this false divide from the music industry sports fashion Shakespearean theatre companies creative and media organizations and dance as well as what we might regard as more mundane providers of mainstream products and services to uncover the creative connections behind successful strategy Creative Strategy is a talisman for those looking to take a new path Matt Hardisty Strategy Director Mother Advertising It has been said that business is a hybrid of dancing and calculation the former incorporating the creative within a firm the latter the strategic Bilton and Cummings show how these apparently contradictory processes can be integrated Their insights about how firms can create to strategize and strategize to create are informative for managers and management scholars alike Jay Barney Professor and Chase Chair of Strategic Management Fisher College of Business The Ohio State University In today's world new thinking creativity is required to tackle long standing problems or address new opportunities. The trouble is few organizations understand how to foster and apply creativity at least in any consistent manner This book provides new insights into just how that can be done It moves creativity from being just the occasional and fortuitous flash of inspiration to being an embedded feature of the way the organization is run Sir George Cox Author of the Cox Review of Creativity in Business for HM Govt Past Chair of the Design Managing Public Relations Peter M. Smudde, 2023-03-02 The second edition of Managing Public Relations Council introduces students to the key concepts and practices involved in the day to day running of a PR operation whether it is a company department an independent agency or any organized group focused on PR The book s unique approach places the PR function within the broader context of an organization equipping students with the essential business knowledge perspective and skills needed when starting out in their careers This second edition has been fully updated throughout and includes Current examples and testimonials from across the globe as well as updated Executive Viewpoints Expanded content on strategic planning budgeting and financial statements Detailed commentary on topics relevant to the modern workplace including remote management Consideration of diversity inclusion equity and access within PR Additional content on the use of analytics and measuring return on investment ROI Updated online material including an Instructor's Manual that incorporates problem based questions example assignments and activities A highly practical and comprehensive guide this textbook should be essential reading for advanced undergraduate and postgraduate students studying public relations for Creative Heights Simone Janson, 2025-06-02 Also in the 2nd revised and improved edition published by a government

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### Weird Ideas That Work Book Review: Unveiling the Magic of Language

In an electronic era where connections and knowledge reign supreme, the enchanting power of language has are more apparent than ever. Its power to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Weird Ideas That Work**," compiled by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound affect our existence. Throughout this critique, we will delve in to the book is central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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#### **Table of Contents Weird Ideas That Work**

- 1. Understanding the eBook Weird Ideas That Work
  - The Rise of Digital Reading Weird Ideas That Work
  - Advantages of eBooks Over Traditional Books
- 2. Identifying Weird Ideas That Work
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Weird Ideas That Work
  - User-Friendly Interface
- 4. Exploring eBook Recommendations from Weird Ideas That Work
  - Personalized Recommendations
  - Weird Ideas That Work User Reviews and Ratings
  - Weird Ideas That Work and Bestseller Lists
- 5. Accessing Weird Ideas That Work Free and Paid eBooks

- Weird Ideas That Work Public Domain eBooks
- Weird Ideas That Work eBook Subscription Services
- Weird Ideas That Work Budget-Friendly Options
- 6. Navigating Weird Ideas That Work eBook Formats
  - o ePub, PDF, MOBI, and More
  - Weird Ideas That Work Compatibility with Devices
  - Weird Ideas That Work Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Weird Ideas That Work
  - Highlighting and Note-Taking Weird Ideas That Work
  - Interactive Elements Weird Ideas That Work
- 8. Staying Engaged with Weird Ideas That Work
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Weird Ideas That Work
- 9. Balancing eBooks and Physical Books Weird Ideas That Work
  - Benefits of a Digital Library
  - o Creating a Diverse Reading Collection Weird Ideas That Work
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine Weird Ideas That Work
  - Setting Reading Goals Weird Ideas That Work
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Weird Ideas That Work
  - Fact-Checking eBook Content of Weird Ideas That Work
  - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development

- Exploring Educational eBooks
- 14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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