

# SETTING UP YOUR OWN BUSINESS

## THE PROCESS AND PITFALLS

ILLUMINATION CONSULTING LTD. 2016



IN THE UK ALONE  
THERE ARE NEARLY  
5 MILLION SMALL  
BUSINESSES (WITH  
ONE EMPLOYEE)

AND NEARLY 800,000  
NEW COMPANIES  
SET UP EACH YEAR



WHEN EMPLOYED AN  
ESTIMATED 100 MILLION  
POUNDS WERE PAID IN  
ANNUAL TAXES OF  
1,000 BILLION

LONDON'S START-UP  
ENTREPRENEURS - MORE  
THAN ANY OTHER  
CITY



### REASONS TO BE SELF-EMPLOYED

- BE YOUR OWN BOSS
- USE YOUR OWN IDEAS
- LOW START UP COSTS
- WORK FROM HOME
- CHOOSE YOUR OWN  
STAFF
- SOME TAX BREAKS

AND ULTIMATELY,  
**FREEDOM!**

## CHECKLIST



### 1. COME UP WITH AN IDEA

The first thing for a successful business is the idea. Without it your business is nothing. Try running it past friends and family first - but make sure they're honest!



### 2. TAKE SOME LEGAL ADVICE

Business can be a mine of legal problems, so it's best to make sure you're well set up legally. Take some advice either from a local company, or for free from HMRC or from [Businesslink.gov.uk](http://Businesslink.gov.uk)



### 3. WRITE A BUSINESS PLAN

Having a solid plan behind the business will ensure that you have benchmarks and targets to aim for, and that you're always going in the right direction



### 4. FIND PREMISES AND STAFF

Your own business premises will allow you have a dedicated space to work in. Managed premises are a good option for a first start, as all bills are usually included, making it easy to budget for



### 5. FIND A MENTOR TO HELP

Having a mentor who has experience in the business world is invaluable. They can help make sure you make the most of your time and resources



### 6. SET UP PHONES & INTERNET

Phone lines and a physical address are important factors in giving people confidence in your business. If they know they can easily get hold of you or visit your premises they are more likely to use you



### 7. REGISTER WITH HMRC

In order to make it official you have to register with Revenue and Customs, and decide what type of company you'll be. This can all be done quickly online nowadays



### 8. SET UP A WEBSITE

A website is an essential part of modern business. In the first months of a business you need to do all you can to increase your exposure, and a website with a good SEO base can do just that

# Setting Of Own Business Getting Your Business Started

**Robert Ashton**



## **Setting Of Own Business Getting Your Business Started:**

**Start and Run Your Own Business** Alan Le Marinel,2005 A sought after management consultant with a background in business banking guides readers through the process of starting up and managing a small business *How to Start a Business When You're Young* Barrie Hawkins,2010-07-01 Often the biggest challenge for the young entrepreneur is coming up with a great business idea but with a huge range of suggested business types and start up ideas along with real life testimonies from young people who have set up successful businesses this book is bound to inspire the reader and give them the confidence necessary to become a successful young entrepreneur The authors down to earth accessible style will make for an easy and enjoyable read without being patronising Full of examples and tips it will provide plenty of ideas for things to go away and do now

**Start Up & Run Your Own Business** Jonathan Reuvid,2006 setting up a business has never been more popular there are currently over 400 000 business start ups in the uk per year but it can be a daunting prospect there are also 300 000 small business failures per year so to avoid becoming one of those statistics it is vital to be well informed the new edition of this authoritative guide covers all the latest developments in the world of self employment and new business fully revised and updated start up and run your own business includes expert advice on all the key topics which need to be considered everthing from defining your business and raising finance to employment issues and managing for growth neatly combining information on basic business practice with advice on business expansion this practical guide is essential reading for anyone looking to establish themselves in business

Start Your Own Woodworking Business Norman Pirollo,2015-02-12 Norman Pirollo takes you through many of the issues you will encounter when starting your own woodworking business The author shares the experience he has accumulated in launching four woodworking businesses over a period of twenty years Norman has developed this business course to share the accumulated knowledge and expertise he has gained over the years in establishing woodworking businesses The marketing techniques he shares can be invaluable to you in the success of your new woodworking business Learn what to do and what not to do to start and run a successful woodworking business Topics such as required space necessary tools bookkeeping business plan marketing and efficient production are covered Advertising and marketing your furniture or products are thoroughly discussed in the book This book will significantly shorten the learning curve of starting your own woodworking business Learn how rewarding it can be to have your own part time or full time woodworking business

Start Up and Run Your Own Business Jonathan Reuvid,2011-02-03 Starting your own business is one thing but running and keeping it going is another Annually there are around 400 000 start ups in the UK but in a single year 300 000 businesses also fail You owe it to yourself your family and your own ambition to make your business one of the success stories This book helps you do just that More than a how to book **Start Up and Run Your Own Business** brings the skills of experienced blue chip consultants to bear on your enterprise Now in its 8th edition the book lends you both the authority and experience you need to make the right decisions to ensure your

business survives and thrives beyond the critical first few years Author Jonathan Reuvid gives expert advice and commentary on all the key issues you need to address to make your business successful from business definition marketing and raising finance to procurement accountancy IT taxation and HR issues This 8th edition is also fully revised and updated to cover all the ramifications of the current credit crunch conditions and economic downturn for growing and fledgling businesses Combining best practice advice with cogent strategies for growth and expansion Start Up and Run Your Own Business has earned a deserved reputation for reliability and authority This new edition continues this tradition helping you make the most of your business venture **Financial Times Guide to Business Start Up, The, 2019-2020** Sara Williams,2019-08-05

Whether you re about to start your own business or have already taken the plunge and want to keep on track make sure you have a copy of The Financial Times Guide to Business Start Up to hand Updated for all your business needs this edition covers all the latest legal and financial changes you need to be aware of following the 2018 Budget How to Start Your Own Business for Entrepreneurs Robert Ashton,2013-08-27 When you re starting up practical advice from an expert is like gold dust Robert Ashton has started three businesses and sold two so he knows exactly what you need to succeed Full of practical tips and real life case studies this book gets straight to the point with everything you need to know to launch your business with confidence How to Start Your Own Business for Entrepreneurs cuts out the waffle so you can Create a bullet proof business plan to get the backing you need Build a powerful brand perfect for your business Discover your customers how to find them and how to keep them Master the day to day tasks including the not so scary financials Look to the future to ensure that your business has one The full text downloaded to your computer With eBooks you can search for key concepts words and phrases make highlights and notes as you study share your notes with friends eBooks are downloaded to your computer and accessible either offline through the Bookshelf available as a free download available online and also via the iPad and Android apps Upon purchase you ll gain instant access to this eBook Time limit The eBooks products do not have an expiry date You will continue to access your digital ebook products whilst you have your Bookshelf installed **FT Guide to Business Start Up 2021-2023** Sara Williams,2021-11-16 Whether you re about to start your own business or have already taken the plunge and want to keep everything on track make sure you have a copy of The Financial Times Guide to Business Start Up on your shelf Regularly updated this edition covers all the latest legal and financial changes you need to be aware of following the Budget Everything you need to know to start up and run your business Comply with the most up to date financial tax and legal requirements How to fund your business whether through traditional channels or online platforms Discover how to develop your idea and refine your business model Build your online presence benefit from social media and advertise effectively online All you need to know to make your start up a success Start Your Own Business 2013 startups.co.uk Startups.co.uk,2012-12-07 In this book Brought to you by the UK s leading small business website Startups co uk Need a hand to get your business up and running If you re looking for a practical guide to help you start a business Start

Your Own Business 2013 is the book for you Covering each stage of starting up from evaluating your business idea to marketing your product or service this annually updated handbook includes the latest information on support and legal regulations for small businesses plus advice on taking advantage of today s economic conditions Whether you re looking to start up a cleaning business set up as a freelancer go into property development or start an eBay venture you ll uncover the expert advice you need to succeed Inside you ll find practical pointers and first hand business insight from successful start ups and top entrepreneurs including easyjet s Stelios and Betfair s Andrew Black Find out how to Turn an idea into a viable business Write an effective business plan Raise finance for your start up Deal with regulations and laws Price products or services competitively Find and retain customers Market your business on a budget Hire the best employees Other books in the Startups co uk series Books on the following subjects are available from the Startups co uk series Startups Online Business Startups Bright Marketing Startups How to Start a Successful Business      **How to Start Your Own Business** Miguel Perez Publishing, This PDFHow to Start Your Own Business is a step by step guide for aspiring entrepreneurs covering all aspects of launching a business It is structured into 20 chapters each focusing on a critical aspect of entrepreneurship Understanding Entrepreneurship Defines entrepreneurship discusses innovation risk taking and networking Identifying Your Business Idea Guides finding passion market research and evaluating business ideas for viability Creating a Business Plan Covers essential components such as goals financial projections and budgeting Choosing the Right Business Structure Explains sole proprietorships partnerships and corporations Funding Your Business Discusses bootstrapping loans grants and attracting investors Building Your Brand Covers value proposition branding and brand awareness strategies Launching an Online Business Provides insights on website setup e commerce platforms and online payment solutions Home Based Business Ideas Lists models like e commerce freelancing and subscription services Leveraging Social Media Marketing Covers choosing platforms content creation and social media analytics Exploring Eco Friendly Business Ventures Discusses sustainability and green business opportunities Understanding Franchising Opportunities Explains the benefits and challenges of franchising Innovating in Tech Startups Focuses on technological innovations and startup culture Service Based Business Models Covers consulting coaching and freelance service businesses Niche Artisan Products Discusses marketing and selling handcrafted and custom products Health and Wellness Entrepreneurship Explores business ideas in fitness nutrition and wellness E commerce Strategies for New Businesses Provides insights into digital sales growth and customer engagement Launching Your Business Outlines the steps required to officially start a business Growing and Scaling Your Business Strategies for business expansion and sustainability Overcoming Challenges Addresses common obstacles and solutions for business owners The Future of Your Business Discusses long term growth adapting to change and innovation The guide is designed to help entrepreneurs from idea generation to business growth providing practical strategies financial planning insights and marketing approaches      Start

Your Own Business 2012 Ian Whiteling, 2011-10-21 Brought to you by the UK's leading small business website If you're looking for a practical guide to help you start a business this is the book for you Covering each stage of starting up from evaluating your business idea to marketing your product or service this annually updated handbook includes the latest information on support and legal regulations for small businesses plus advice on taking advantage of today's economic conditions Whether you're looking to start up a cleaning business set up as a freelancer go into property development or start an eBay venture you'll uncover the expert advice you need to succeed Inside you'll find practical pointers and first hand business insight from successful start ups and top entrepreneurs Find out how to Turn an idea into a viable business Write an effective business plan Raise finance for your start up Deal with regulations and laws Price products or services competitively Find and retain customers Market your business on a budget Hire the best employees

**How to Start a Home-based Mobile App Developer Business** Chad Brooks, 2014-01-07 With the app market exploding app designers will need a solid how to guide to help them start their home based business This book will guide the reader through all the steps from design to marketing

**How to Start Your Own Business** DK, 2021-02-04 Discover everything you need to know to turn your big idea into a thriving business with this uniquely visual guide Combining clear jargon free language and bold explanatory illustrations How to Start Your Own Business shows you how to develop your ideas into a profitable venture taking you step by step through everything from business plans to branding Packed with practical authoritative advice and graphics that demystify complex topics such as securing investors establishing an online presence and recruiting and managing staff this ebook gives you all the tools you need to understand how a modern start up works and create your own Much more than a standard business management or self help book How to Start Your Own Business shows you what other titles only tell you combining solid reference with no nonsense advice It is the perfect primer for anyone with entrepreneurial aspirations and essential reading for those who simply want to learn more about the world of business and management

*How To Start Your Business* Jeff Calhoun, 2017-11-04 A practical guide for starting your own business From choice of organization franchising moonlighting and starting another

**Directions to Easy Street** Robert S. Keller, 2015-12-02 Finally A book of contemporary facts called DIRECTIONS TO EASY STREET that addresses your concerns about LIVING THE LIFESTYLE YOU DESERVE from the financial perspective Clearly the good old days are behind you There is no doubt that you can no longer rely on governments pension plans health care systems and money earned from your current J O B to provide a safety net when you reach the point where you can no longer physically work In fact it is my contention that thinking about LIVING THE LIFESTYLE YOU DESERVE and the state of FINANCIAL FREEDOM should start with 20 Somethings not with Boomers heading toward retirement It is said that there are three things in life that you must maintain in order that you do not burden society or your loved ones in your golden years Health Wealth and Intelligence Miss one of those functions and the rest of us will be paying for you for the rest of your life DIRECTIONS TO EASY STREET tells it like it

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**Good Small Business Guide 2013, 7th Edition** Bloomsbury Publishing,2013-06-30 Fully updated for this 7th annual edition the Good Small Business Guide 2013 is packed with essential advice for small business owners or budding entrepreneurs Offering help on all aspects of starting running and growing a small business including planning setting up or acquiring a business getting to grips with figures marketing selling online and managing yourself and others Containing over 140 easy to read articles and an extensive information directory this fully updated guide offers help on all aspects of starting and growing a small business Features a foreword from the National Chairman of the Federation of Small Businesses

**A Guide to Starting your own Complementary Therapy Practice** Elaine Mary Aldred,2006-11-16 This step by step guide on setting up own complementary health care practice covers every aspect of starting up a new practice taking into account the wide range of practice requirements from the very simple e g in therapist s own home to the more ambitious e g buying premises from which to set up a clinic It addresses all the legal requirements detailed and precise financial calculations and the mechanics of how the therapist goes about making their vision a reality Day to day aspects that need to be considered when the practice is up and running are covered Gives clear advice on legal and financial requirements the production of a marketing strategy and the presentation of the precise financial calculations required for a business plan with worked examples Includes detailed information on how to write a business plan with a numerically linked example Covers day to day aspects of running a practice International in its approach the book contains extensive lists of useful web addresses for access to up to the minute information Financial templates are supplied as appendices The book offers key advice for all therapists chiropractors osteopaths massage therapists and complementary therapists and is suitable for undergraduates newly qualified practitioners and experienced practitioners looking to either start up or develop and grow their practice

**The Capstone Encyclopaedia of Business** Capstone,2013-10-22 The business world has changed beyond all recognition in recent years New skills insights tools technologies and best practice have emerged The Capstone Encyclopaedia of Business brings all of this progress together distilling the facts and essential information into one single volume It represents the most up to date authoritative and accessible guide to the modern business world available providing a gateway to the state of the art in marketing finance strategy leadership people management and beyond The Capstone Encyclopaedia of Business is organized alphabetically into over 1 000 entries covering the whole spectrum of business and management including business terms concepts thinkers practitioners organizations brands companies Each entry provides a sharp incisive overview of the subject and crucially points to how the ideas can be put into practice The Capstone

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**Start Your Own Business, Sixth Edition** The Staff of Entrepreneur Media, 2015-01-19 Tapping into more than 33 years of small business expertise the staff at Entrepreneur Media takes today's entrepreneurs beyond opening their doors and through the first three years of ownership This revised edition features amended chapters on choosing a business adding partners getting funded and managing the business structure and employees and also includes help understanding the latest tax and healthcare reform information and legalities

**The Small Business Self-Starter Handbook** John Philip Henderson, 2009-03-25 After spending several years in Canada and the Caribbean working with small and medium sized businesses John Philip Henderson brings a working knowledge that business owners need to be successful after dealing with the hardships in this potentially tough sector of society Written in an essentially conversational tone to be easily comprehended by those seeking knowledge in starting up a business Henderson's business plan will help you with sound and proven topics including Choosing the right investment goal Deciding your business structure Finding the capital for your business Marketing your product and services Managing your time and your money Henderson shares the advantages and disadvantages of going into business for yourself as well as sharing examples of how to skillfully and profitably implement your ideas The Small Business Self Starter Handbook is a must for aspiring entrepreneurs ready to make the dream of starting their own business a reality



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