



# What Do You Say After You Say Hello?

**ERIC BERNE, M.D.**

**AUTHOR OF  
GAMES PEOPLE PLAY**



# What Do You Say After You Say Hello Eric Berne



**Eric Berne**

## **What Do You Say After You Say Hello Eric Berne:**

What Do You Say After You Say Hello? Eric Berne, 1972 As a psychiatrist Dr Berne found that each person in early childhood under the powerful influence of his parents writes his own script that will determine the general course of his life That script dictates what kind of person he will marry how many children he will have even what kind of bed he will die in Most of all it determines whether he will be a winner or a loser a spendthrift or a skinflint a tower of strength or a doomed alcoholic Some people says Berne have scripts that call for them to fail in their professions or to be repeatedly disappointed in love or to be chronic invalids Here he demonstrates how each life script gets written how it works and how each of us can break free of it to help us attain real autonomy and true fulfillment From publisher description

**What Do You Say After You Say Hello?** Eric Berne, 1976

What Do You Say After You Say Hello? Eric Berne, 1978

*What Do You Say After You Say Hello* Eric Berne, 2010-02-23 AS RECOMMENDED BY PHILIPPA PERRY IN THE GUARDIAN This is about learning what adaptations you may unconsciously have built up throughout your life and how much easier it is to connect after we have let those defences go Have you ever met someone who seems to get their way in every conversation they have This book explains why From the multimillion bestselling author of *GAMES PEOPLE PLAY* and one of the godfathers of modern psychology perfect for fans of Philippa Perry Dale Carnegie and James Clear More interesting and ambitious than his best selling *Games People Play* the primary virtue of Berne s descriptions is their comprehensibility and accessibility Eric Berne has offered therapy to many thousands and provided advice and counsel to millions more NEW YORK TIMES What Readers are saying This book changed my life reading it helped me to identify the life scripts that I was unconsciously following With almost every page my understanding of human conversation improved by an insane amount If you want to communicate well and to understand yourself and other people better you absolutely need to read Eric Berne This book explains what makes the winners win the losers lose and the in betweens so boring In it Dr Eric Berne reveals how everyone s life follows a predetermined script a script they compose for themselves during early childhood The script may be a sad one it may be a successful one it decides how a person will relate to his colleagues what sort of person he will marry how many children he will have and even what sort of bed he will die in *What Do You Say After You Say Hello* demonstrates how each life script gets written how it works and more important how anyone can improvise or change his script to make a happy ending

What Do You Say After You Say Hello? the Psychology of Human Destiny Eric Berne, 1978-02-01 The celebrated psychotherapist reveals the way in which each individual s life is governed by a hidden script that results from parental programming

**Looking for Lost Lore** George E. Lankford, 2008-05-19 Folklore as a serious adjunct to history anthropology and religious studies

**Interpersonal Communication** Peter Hartley, 2002-01-04 This fully revised and updated second edition outlines the main components and distinctive characteristics of interpersonal communication offers detailed analysis of communication structures considering their everyday applications and implications includes new material

on race gender and sexuality looks to the future of interpersonal communication      *The ACA Encyclopedia of Counseling* American Counseling Association,2015-04-15 This premiere counseling reference book is ideal for students educators supervisors researchers and practitioners seeking to quickly update or refresh their knowledge of the most important topics in counseling More than 400 entries span the 2009 CACREP core areas used in counselor preparation continuing education and accreditation of counseling degree programs making this a perfect text for introductory counseling classes or for use as a study guide when preparing for the National Counselor Exam This encyclopedia makes counseling come alive through its user friendly writing style instructive examples that connect readers to practice teaching supervision and research and its helpful cross referencing of entries boldfaced important terminology and suggested resources for further study Requests for digital versions from ACA can be found on [www.wiley.com](http://www.wiley.com) To purchase print copies please visit the ACA website Reproduction requests for material from books published by ACA should be directed to [permissions@counseling.org](mailto:permissions@counseling.org)      *A Living History of Transactional Analysis Psychotherapy* Steff Oates,Diana Deaconu,2025-03-31 This important book offers a comprehensive review of over 70 years of transactional analysis psychotherapy from within the field considering its historical context and various applications as well as how different aspects of the theory emerged and how they are applied The book examines the structure of transactional analysis taking readers on a journey from the inception of the method to present day applications of the theory The authors raise questions around the way the theory may be taught as doctrine and ask readers to consider how new aspects of theory are fully integrated into the already existing schema The authors also highlight the zeitgeist within which TA was developed and offer reflections as to how further developments are also part of a particular spirit and mood of the times in which they were developed *A Living History of Transactional Analysis Psychotherapy* offers coherence between different aspects of TA theory and when where and why they are used making it important reading for TA scholars students and practitioners      *Racheltracks* Rachel Vogelsang,1999 The story takes place mostly in Florence Italy where Rachel has a life of learning of traveling of being exposed to different cultures and peoples of the world She sees viewpoints and belief systems entirely different from those with which she was raised She parties she hitchhikes through Europe she travels to Thailand she dates she falls in love she lives a step away from poverty and sometimes begs on the streets for money She writes for a newspaper she models nude for artists she teaches English and cleans houses she runs a restaurant out of her house she sells paintings on the street And in the midst of all this chaos and eclectic being she discovers why she is who she is and how living and being overcomes and triumphs over the early injustices of her life She learns to take care of herself and be responsible in many ways and still she keeps getting older without growing up      *Adult Conversations* Robert D. Collins Sr.,2014-09-11 Simplicity is the key to this book If you have the right tool and know the correct application of that tool then the task becomes much easier Sometimes it is difficult to talk to certain people even a person you have known all of your life The key to unlocking that cumbersome situation is simply knowing the tool to use

That's what this book is about. I inserted a number of short stories to illustrate how this tool works. Enjoy *Heaven's Call to Earthy Spirituality* George McClendon, 2008-10. We often live in conflict, protecting ourselves from what we do not want. Defined and fragmented by our fears, we create a familiar, predictable, safe and painful story. One day we may experience a spiritual crisis, a turning point where holding on becomes more painful than letting go. This is a dangerous opportunity: hold on or let go. We then face the question: Who are we really? As I tell my story, I invite my readers to recall their own. I write about my childhood years defined as a monk's discovery of an earthy spirituality and a woman's good-bye to monastic life and life as a displaced person seeking sacred space in the world. The new story is what we say after we say good-bye to the old story. My spiritual practice and the one I describe in *Heaven's Call to Earthy Spirituality* continues to be a thorough listening and life-changing integration. When I entered the monastery as a young man in 1953, the abbot renamed each novice after a saint to accompany him on his journey. My patron saint was St. George. From that moment, my name was no longer my baptismal name; it was George. St. George slaying the dragon has served as a metaphor in my life, and I use it as the framework of the book. I was safe as long as I sat on my high horse and avoided contact with Lady Dragon. Once I dismounted and met her in earthy environs, there was no going back.

**Relational Patterns, Therapeutic Presence** Richard G. Erskine, 2025-08-01. *Relational Patterns, Therapeutic Presence* presents a comprehensive integrative theory and style of therapeutic involvement that reflects a relational and non-pathological perspective. Containing work from the course of Richard Erskine's career, this book provides an essential introduction to developmentally based, relationally focused integrative psychotherapy. The methods described are contact-based, profoundly respectful, developmentally attuned, co-constructive, and intersubjective. Rather than a theoretical integration of therapeutic concepts and techniques, Erskine focusses on the concept of internal integration, a convergence of physiology, affect, and cognition so that behaviour is by choice of the current contacts and not simulated by fear, compulsion, or conditioning. This Classic Edition includes a new prelude by the author. Written in a conversational style, *Relational Patterns, Therapeutic Presence* will be essential reading for psychotherapists in practice and in training.

**Congressional Record** United States Congress, 1973. **What Do You Say After Hello** Eric Berne, M.D., 1973-05-01.

**Conceptualizing Ego States in Transactional Analysis** José Grégoire, 2024-08-20. Within this book, Grégoire reviews and extends the founding concepts of ego states in Transactional Analysis, starting with Eric Berne's foundational thinking about ego states and then examining and integrating the evolution of subsequent models and thinking. The ego state theory describes extensive aspects of human existence, exploring phenomena belonging to very diverse dimensions: for example, the person, their inner being, their relationships, their past and present, amongst many others. A conceptualization of the three ego states is newly presented within this book as systems which are constantly in mutual interaction, each with its specific psychological functions: the Child experiences subjectively the Parent, internalizes aspects of the external family and social worlds, and the Adult allows contact with reality. This complex but necessary process is always in evolution and lasts.

throughout the phases of growth permeating every aspect of the internal external and relational life of the person The book also further explores emotions grief groups relationships and empathy through the lens of ego state theory Providing a greater comprehension of Berne s texts and the multilevel concept of ego states this book will be a valuable resource for transactional analysts both in practice and in training Ebook: Mentoring with a Coaching Attitude: International Corporate Mentorship that Works Sylviane Cannio,Cicero Carvalho,Fisher Yu,2023-07-07 Such a timely and forward looking book especially in the era of twin transition I genuinely hope this book will serve as a resource for inspiration for all practitioners in every aspect of modern life Dr Riza Kadilar EMCC Global President Netherlands This is an important book that provides clear unambiguous guidance in a how to structure which can assist any company that is committed to unlocking the hidden potential of its people Frank Nigriello Director of Corporate Affairs Unipart Group UK Mentoring with a Coaching Attitude explores the intersection of mentoring and coaching to offer a new toolbox that team leaders consultants and coaches can use in their own practice Drawing on the long history of mentoring across the world the experienced contributors highlight the foundations of mentoring within the importance of relationships and the transmission of knowledge between humans for success The book s three part structure builds on the idea of mentoring with a coaching attitude and successful mentoring programmes in organisations A range of international case studies are intertwined with the history and philosophy of mentoring throughout Including work from Belgium France Morocco China UK the Middle East Brazil and Poland and in a diversity of organisations from NGOs like M decins sans Fronti res to universities and multinational companies The case studies clearly outline how the core potential of a client or mentee can be harnessed with active listening impactful questioning creating awareness and leading to experimentation and action The book is ideal for leaders and business owners who would like to organize mentoring programmes that work and be confident that knowledge and experience is being shared between senior leaders and more junior colleagues The book is also dedicated to coaches and consultants looking to enhance their practice and ensures they can be confident across practical and theoretical settings Sylviane Cannio is a Master Practitioner EMCC and Master Certified Coach ICF She was previously Vice President of ICF UK and Global Board member She is also an assessor for the EMCC EIA EQA and ESQA accreditations co founder and Chief Learning Officer of MentoringCo and President of GO TKM Global Think tank on Organizational Tacit Knowledge Management Cicero Carvalho is a Senior Partner at MentoringCo as well as a Master Practitioner IAC and member of the EMCC He was previously National Learning Development Lead Brazil at Bristol Myers Squibb and Business Excellent Director for Pfzler in Latin America Fisher Yu is the first President of EMCC China CEO of MentoringCo China and General Secretary of GO TKM He was the recipient of the EMCC Global Mentoring Award in 2021 and 2022 and is a mentoring pioneer and market leader in China **The New York Times Book Review** ,1974 **Master Lecture Series for the NCE, CPCE, CECE, and State Counseling Exams** Howard Rosenthal,2023-11-30 WHO ELSE WANTS TO SAY I PASSED

The Master Lecture Series Boosts Exam Scores While Reducing Test Anxiety and Study Time Say goodbye to boring study sessions Dr Rosenthal's Master Lecture Series makes learning enjoyable Revolutionize your exam prep and have fun doing it This study guide will transform your comprehensive exam journey into an engaging adventure that you'll actually enjoy The Master Lecture Series is a great standalone exam prep guide and the perfect companion to the Encyclopedia of Counseling and the Human Services Dictionary The new edition includes updated and expanded lectures on every exam area and questions and answers on all major topics including those frequently asked by users of Dr Rosenthal's materials The book includes a complete test anxiety prevention program with hundreds of never before published tiny test hints for effective micro study sessions exclusive memory devices and the most advanced Super Review Boot Camp he has ever created This is the perfect study tool for every counselor wanting to take their career to the next level **A Guide to Starting**

**Psychotherapy Groups** John R. Price, David R. Hescheles, A. Rae Price, 1999-09-10 How does a therapist go about starting a psychotherapy group In this practical guide the reader finds the elements both attitudinal and procedural needed for starting a therapy group The processes of obtaining referrals selecting clients orienting and educating clients and preparing clients for psychotherapy are covered in clear step by step procedures Tables and charts are provided for the necessary record keeping The initial chapters detail the important stages leading up to the first therapy session Eminent group therapists present special chapters on various therapeutic approaches The topics of terminating groups and the role of the therapist close this pragmatic guide to therapy groups A Guide to Starting Psychotherapy Groups assists psychologists social workers psychiatrists nurse clinicians pastoral counselors school and college counselors and other trained therapists in the process of forming and maintaining groups Steps for getting groups started beginning with first mention of group therapy to clients Clarification of differing theoretical approaches to doing groups Helpful guides for tracking referrals and billing Analysis of group psychotherapy's effectiveness Attention to special groups and co therapy leadership Authoritative articles by international leaders in group psychotherapy

## Unveiling the Magic of Words: A Overview of "**What Do You Say After You Say Hello Eric Berne**"

In a world defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their capability to kindle emotions, provoke contemplation, and ignite transformative change is truly awe-inspiring. Enter the realm of "**What Do You Say After You Say Hello Eric Berne**," a mesmerizing literary masterpiece penned with a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound impact on the souls of its readers.

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## **What Do You Say After You Say Hello Eric Berne Introduction**

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