

# Univariate Forecast Profile



Single Profile



Show Proposal



Master Prfl.



Univariate Profile



MLR Profile



Composite Forecast

## Basic Settings



Profile

APOCRM\_UNI



Text

APO CRM Univariate

## Read Historical Data

Key Figure

9ADMDF1



Version

000



## Model Parameters

Forecast Strategy

35



Season + Linear Regression

Alpha

0.10

Beta

0.10

Gamma

0.20

Sigma

1.25

Periods

12

Variation



Alpha 2



Weighting Profile



Hist. Val. Markngs



Diagnosis Group



## Model Reinitialization Settings

☒ Disable Reinitialization

☐ Use Reinitialization Settings of Planning Area

☐ Enable Reinitialization

If Not Enough History Available



Number of Stable Periods After Reinit.

0

# Sap Apo Dp Help Guide

**Ingo Licha**



## Sap Apo Dp Help Guide:

**Practical Guide to SAP Transportation Management (TM)** Anette Goetz,Tobias Goetz, Managing the movement of goods from one place to another is just one small requirement of a Transportation Management TM software To understand the complete process there is so much more to consider This guide provides a comprehensive overview of the transportation processes supported by SAP TM 9 3 including functional highlights system architecture options including HANA and integration aspects Dive into planning execution and tracking processes and detailed configuration Get best practices on how to best set up capacity management functionality and learn more about charge calculation and settlement This hands on guide is for those new to SAP TM as well as experienced solution consultants and includes step by step descriptions and screenshots A Comprehensive Overview of All of the Processes Enabled by SAP TM Configuration Best Practices for All Modes of Transport Instructions for Integrating Transportation Requirements Tips on Integration with SAP ERP EWM GTS EH S EM Options for Manual Semi automated and Completely Automated Planning [Practical Guide to SAP GTS Part 1: SPL Screening and Compliance Management](#) Rajen Iyer, Kevin Riddell, SAP Global Trade Services GTS helps companies maximize supply chain performance and reduces the overall cost and risk of global trade by ensuring regulatory compliance accelerating trade activity and enabling trade compliance automation The Practical Guide to SAP GTS helps the user navigate the system while offering compliance insight to maximize their return on investment Dive into difficult to navigate menus and review available functionality Using screenshots and detailed instructions readers will obtain best practices for meeting and exceeding compliance standards Includes suggested audit plans to sustain long term compliance The book is current to version 10 1 and explores version 11 0 and its new features This book offers Tips and tricks for leveraging SAP GTS to automate trade compliance Walk step by step through business processes Overview of regulatory requirements and compliance suggestions Review of Version 11 0 with screenshots [Practical Guide to SAP GTS Part 2: Preference and Customs Management](#) Kevin Riddell, Rajen Iyer, SAP Global Trade Services GTS helps companies maximize supply chain performance and reduces the overall cost and risk of global trade by ensuring regulatory compliance accelerating trade activity and enabling trade compliance automation The Practical Guide to SAP GTS Part II dives into customs management and preference processing Explore how to leverage self filing using a broker model and adopting a free trade agreement to improve ROI The book is current to version 10 1 and explores version 11 0 and its new features including Fiori apps and UX Best practices for leveraging SAP GTS for trade compliance Fundamentals of preference implementation and system set up How self filing broker models and free trade agreements can improve ROI Review of Version 11 0 with screenshots [The SAP Material Master - a Practical Guide](#) Matthew Johnson, 2014 Dive into this best selling guide on SAP Material Master Walk through basic concepts on how to tailor the SAP Material Master to your production environment as well as learn detailed information on material master settings and their impact This book provides the opportunity for readers to better

understand their unique environment and how to make the SAP Material Master work for them Veteran SAP Materials Management MM expert Matthew Johnson provides best practices for how to approach common scenarios and offers cost saving tips Find out why planning is the most important and often overlooked aspect of understanding the SAP Material Master Review how material master settings impact FI CO and other SAP modules This second edition incorporates feedback from first edition readers and solution updates along with a new section on subcontracting By using practical examples tips and screenshots the author brings readers up to speed on best practices for optimizing use of the SAP Material Master

**Fundamental SAP Material Master concepts** How settings impact other modules in SAP Cost effective procurement and planning techniques Inventory and quality management best practices

**Demand Planning with SAP APO - Concepts and Design** Dutta Avijit, Shiralkar Shreekant, Demand planning DP is an important process for supply chain management SCM across businesses and has a significant impact on the overall efficiency of business operations In this book you will learn how to apply key demand planning concepts to SAP APO DP and familiarize yourself with important considerations like statistical forecasting Using a detailed case study and screenshots you will build a strong foundation on demand planning concepts and design in SAP APO along with an understanding of advanced design in APO DP This expert guide to demand planning in SAP APO covers SCM Context Business Processes and Functionality for Different SAP APO Modules including Technical Architecture and Integration Example Business Scenario and Overall APO DP APO BW Process Flow Diagram Demand Planning Concepts and Business Rationale for APO DP Design Design and Deployment of Demand Planning in ERP APO BW and APO DP using Configuration Master Data and Transactions

**Real Optimization with SAP® APO** Josef Kallrath, Thomas I. Maindl, 2006-09-02 Optimization is a serious issue touching many aspects of our life and activity But it has not yet been completely absorbed in our culture In this book the authors point out how relatively young even the word model is On top of that the concept is rather elusive How to deal with a technology that finds applications in things as diverse as logistics robotics circuit layout financial deals and traffic control Although during the last decades we made significant progress the broad public remained largely unaware of that The days of John von Neumann with his vast halls full of people frantically working mechanical calculators are long gone Things that looked completely impossible in my youth like solving mixed integer problems are routine by now All that was not just achieved by ever faster and cheaper computers but also by serious progress in mathematics But even in a world that more and more understands that it cannot afford to waste resources optimization remains to a large extent unknown

It is quite logical and also fortunate that SAP the leading supplier of enterprise management systems has embedded an optimizer in his software The authors have very carefully investigated the capabilities and the limits of APO Remember that optimization is still a work in progress We do not have the tool that does everything for everybody

**Demand Planning with SAP APO - Execution** Avijit Dutta, Shreekant Shiralkar, Demand planning DP is an important process for supply chain management SCM across businesses and has a significant impact on

the overall efficiency of business operations With this book you will learn how to use the SAP ERP system for production planning and supply chain execution activities and how to use the Advanced Planner and Optimizer Supply Network Planning APO SNP system for supply planning in the network Using a detailed case study and screenshots you will walk through the entire demand planning execution process from APO DP to APO BW and the SAP ERP system using configurations master data and transactions in SAP The authors also provide methodologies and a roadmap for a template based SAP global rollout and SAP implementation that is applicable for SAP APO DP This expert guide to demand planning execution in SAP APO covers The data loading process to target systems using APO BW Statistical forecasting aggregation and disaggregation of the demand plan Product life cycle planning promotion planning cannibalization and consensus planning Mass processing methods for releasing and transferring supply and production planning

**SAP SCM** Dan Wood, 2012-06-12 SAP SCM Applications and Modeling for Supply Chain Management empowers you to capitalize on the sophistication of SAP APO This book provides clear advice on the inevitable critical decisions that can lead to project success or failure and shows you wherever you are on the supply chain management staff buyer planner ground controller or analyst to fully exploit the agility SAP APO offers

**Capacity Planning with SAP** Uwe Göhring, Does your organization need to improve the way it manages capacity management in SAP This book dives into an often overlooked area of SAP and provides readers with an understanding of SAP Capacity Management functionality including capacity planning sequencing leveling and scheduling Identify quick wins you can implement to improve results and identify opportunities Learn more about your options for resource leveling and identify how to leverage capacity planning to build a more robust supply chain program at your organization Explore how to leverage material requirements planning MRP and advanced planning systems APS in SAP to build a better supply program Take an indepth look at how to translate planned and customer demand into an effective production program Walk through standard SAP ERP functionality available for capacity management planning By using practical examples tips and screenshots the author brings readers quickly up to speed on the fundamentals of SAP Capacity Management How to leverage SAP Capacity Management Capacity planning best practices Options for capacity scheduling in SAP ERP Automatic resource and material scheduling with SAP APO

**Supply Chain Management with SAP APOTM** Jörg Thomas Dickersbach, 2009-06-18 The Advanced Planner and Optimiser SAP APOTM is the software from SAP dedicated to supply chain management This book provides an overview about the supported SCM processes and explains how to implement SAP APOTM in a company It is written from a long years experience in implementation projects and aims to provide project managers and team members with the necessary know how for a successful implementation project The focus of the book lies in introducing modelling approaches and explaining the structure and interdependencies of systems modules and entities of SAP APOTM based on the release SAP SCMTM 2008 Another concern is the integration with SAP ERPTM both technically and from a process point of view Since SAP APOTM projects differ significantly from other SAP projects some key

issues and common mistakes concerning project management are mentioned as well      Einkaufsorientierte Bedarfsplanung mit SAP Ingo Licha, Stehen Waren und Dienstleistungen nicht ausreichend zur Verfügung kann es zu Produktionsausfällen und damit einhergehenden Umsatzeinbußen kommen. Aber auch hohe Lagerbestände binden Kapital und verursachen Kosten. Dieses Buch zur verbrauchsgesteuerten Disposition hilft Ihnen diesen Zielkonflikt zu bewältigen. Trotz unterschiedlicher Beschaffungszeiten und spezifischer Lagereigenschaften der benötigten Materialien können und müssen Sie individuell auf einzelne Bedarfe reagieren. Anhand praxisnaher Prozesse und Beispiele lernen Sie wie die verbrauchsgesteuerten Dispositionsverfahren in SAP MM. Sie dabei unterstützen. Das Buch richtet sich einerseits an Leser, die einen Einstieg in das Thema suchen, andererseits aber auch an Key User, die sich mit grundsätzlichen Customizingeinstellungen vertraut machen wollen. Bestellpunktdisposition, stochastische und rhythmische Disposition, Materialstammdaten inklusive Losgrößen und deren Berechnung, Planung, Planverlauf, Bedarfs bzw. Bestandslisten, MD04 und Prognosen, Customizing der Grundeinstellungen und Prozesse.

**Advanced Planning in Supply Chains** Hartmut Stadler, Bernhard Fleischmann, Martin Grunow, Herbert Meyr, Christopher Sürie, 2011-10-26 Advanced Planning Systems (APS) are a key enabler of the supply chain management. However, APS are highly complex and difficult to comprehend. This book provides students with valuable insights into the capabilities of state of the art APS and bridges the gap between theory, model building and solution algorithms, software implementation and adaptation to a specific business case. Our business case named Frutado provides a unifying framework for illustrating the different planning tasks that arise in a company, from demand planning to the distribution of goods that are addressed by APS. In addition, the book guides through interactive learning units which have been created and recorded for each module of SAP's APS. Learning units can be downloaded free of charge, ready to be displayed in a web browser. Together, the textbook and the learning units provide the required skills to better understand the concepts, models and algorithms underlying today's APS.

Supply Chain Management with APO Jörg Thomas Dickersbach, 2005-08-01 The Advanced Planner and Optimiser (APO) is the software from SAP dedicated to supply chain management. This book addresses the question of how to implement APO in a company. It is written from a long years' experience in implementation projects and provides project managers and team members with the necessary know-how for a successful implementation project. The focus is on introducing modeling approaches and explaining the structure and interdependencies of systems, modules and entities of APO. Another concern is the integration with the R/3 system, both technically and from a process point of view. Since APO projects differ significantly from other SAP projects, some key issues and common mistakes concerning project management are covered.

**Judgment in Predictive Analytics** Matthias Seifert, 2023-06-02 This book highlights research on the behavioral biases affecting judgmental accuracy in judgmental forecasting and showcases the state of the art in judgment-based predictive analytics. In recent years, technological advancements have made it possible to use predictive analytics to exploit highly complex big data resources. Consequently, modern forecasting methodologies are based on

sophisticated algorithms from the domain of machine learning and deep learning However research shows that in the majority of industry contexts human judgment remains an indispensable component of the managerial forecasting process This book discusses ways in which decision makers can address human behavioral issues in judgmental forecasting The book begins by introducing readers to the notion of human machine interactions This includes a look at the necessity of managerial judgment in situations where organizations commonly have algorithmic decision support models at their disposal The remainder of the book is divided into three parts with Part I focusing on the role of individual level judgment in the design and utilization of algorithmic models The respective chapters cover individual level biases such as algorithm aversion model selection criteria model judgment aggregation issues and implications for behavioral change In turn Part II addresses the role of collective judgments in predictive analytics The chapters focus on issues related to talent spotting performance weighted aggregation and the wisdom of timely crowds Part III concludes the book by shedding light on the importance of contextual factors as critical determinants of forecasting performance Its chapters discuss the usefulness of scenario analysis the role of external factors in time series forecasting and introduce the idea of mindful organizing as an approach to creating more sustainable forecasting practices in organizations

**First Steps in the SAP Purchasing Processes (MM) - 2nd edition** Claudia Jost, Do you know how to execute procurement processes in standard SAP without any errors Find out how in this practical guide to the SAP Materials Management MM module and the purchasing process in SAP ERP The author expertly introduces readers to the most frequently used functions in the procurement process from setting up a purchase requisition to posting the vendor invoice Walk through a step by step example with detailed SAP screenshots of the vendor master data on the purchase requisition to the purchase order Then builds on this example to explore information on the goods receipt and invoice verification process Identify opportunities for process optimization Obtain a list of best practices for consistently maintaining data in SAP Learn how to use master data functions and evaluations to work more productively with SAP MM The updated second edition includes information on the approval process and credit approval procedures By using practical examples tips and screenshots the author brings readers up to speed on the fundamentals of SAP MM Step by step instructions for creating a vendor master record and a purchase requisition How to convert a purchase requisition to a purchase order Approval process and credit approval procedure fundamentals Tips on how to create favorites

Demand-Driven Replenishment in SAP Purchasing (MM) Ingo Licha, 2019-09-21 If goods and services are not available in sufficient quantity this can stop production and have a corresponding negative impact on sales However high warehouse stocks also tie up capital and cause costs This book on consumption based material requirements planning MRP will help you to manage this conflict of interests Despite materials required having different procurement lead times and specific storage properties you can and must be able to respond to individual requirements Using processes and examples from practice you will learn how the consumption based MRP procedures in SAP MM can support you in these tasks This book is aimed at both

beginners in the topic as well as key users who want to familiarize themselves with basic customizing settings Reorder point planning stochastic and time phased MRP Material master data including lot sizes and how to calculate them Planning planning process stock requirements lists transaction MD04 and forecasts Customizing of the basic settings and processes

**Supply Chain Management and Advanced Planning** Hartmut Stadler, Christoph Kilger, 2007-10-25 With a wealth of updated material rewritten chapters and additional case studies this fourth edition of a hugely important work gives a broad and up to date overview of the concepts underlying APS Special emphasis is given to modeling supply chains and implementing APS successfully in industrial contexts What s more readers understanding is enhanced by several case studies covering a wide range of industrial sectors What makes this book so crucial is that Supply Chain Management Enterprise Resources Planning ERP and Advanced Planning Systems APS are concepts that must be mastered in order to organize and optimize the flow of goods materials information and funds Here leading experts provide insights into the concepts underlying APS

**SAP APO System Administration** Liane Will, 2003 The administration tasks of an APO System differ significantly from those you may be used to with your R 3 System This book introduces you to the architectural innovations of an APO System and to the distinctive features of APO Administration Get up to speed quickly on the management of liveCache a central element of APO You also learn about LCApps which put the application logic into effect and key optimization factors Performance a critical element in the successful use of APO is a major focus throughout This book is suitable for use as preparation for your APO consultant certification and the included CD contains detailed roadmaps for APO introduction and maintenance

Implementing Order to Cash Process in SAP Chandrakant Agarwal, 2021-05-14 Implement critical business processes with mySAP Business Suite to integrate key functions that add value to every facet of your organization Key Features Learn master data concepts and UI technologies in SAP systems Explore key functions of different sales processes order fulfillment options transportation planning logistics execution processes and customer invoicing Configure the Order to Cash process in SAP systems and apply it to your business needs Book Description Using different SAP systems in an integrated way to gain maximum benefits while running your business is made possible by this book which covers how to effectively implement SAP Order to Cash Process with SAP Customer Relationship Management CRM SAP Advanced Planning and Optimization APO SAP Transportation Management System TMS SAP Logistics Execution System LES and SAP Enterprise Central Component ECC You ll understand the integration of different systems and how to optimize the complete Order to Cash Process with mySAP Business Suite With the help of this book you ll learn to implement mySAP Business Suite and understand the shortcomings in your existing SAP ECC environment As you advance through the chapters you ll get to grips with master data attributes in different SAP environments and then shift focus to the Order to Cash cycle including order management in SAP CRM order fulfillment in SAP APO transportation planning in SAP TMS logistics execution in SAP LES and billing in SAP ECC By the end of this SAP book you ll have gained a thorough



understanding of how different SAP systems work together with the Order to Cash process What you will learn Discover master data in different SAP environments Find out how different sales processes such as quotations contracts and order management work in SAP CRM Become well versed with the steps involved in order fulfillment such as basic and advanced ATP checks in SAP APO Get up and running with transportation requirement and planning and freight settlement with SAP TMS Explore warehouse management with SAP LES to ensure high transparency and predictability of processes Understand how to process customer invoicing with SAP ECC Who this book is for This book is for SAP consultants SME managers solution architects and key users of SAP with knowledge of end to end business processes Customers operating SAP CRM SAP TMS and SAP APO as part of daily operations will also benefit from this book by understanding the key capabilities and integration touchpoints Working knowledge of SAP ECC SAP CRM SAP APO SAP TMS and SAP LES is necessary to get started with this book

Implementing Integrated Business Planning Robert Kepczynski, Alecsandra Dimofte, Raghav Jandhyala, Ganesh Sankaran, Andrew Boyle, 2018-07-23 This book provides comprehensive guidance on leveraging SAP IBP technology to connect strategic to be understood as long term SC O tactical and operational planning into one coherent process framework presenting experience shared by practitioners in workshops customer presentations business and IT transformation projects It offers use cases and a wealth of practical tips to ensure that readers understand the challenges and advantages of IBP implementation The book starts by characterizing disconnected planning and contrasting this with key elements of a transformation project approach It explains the functional foundations and SAP Hybris Trade Promotion Planning Customer Business Planning ARIBA and S 4 integration with SAP IBP It then presents process for integrating finance in IBP Annual planning and monthly planning are taken as examples of explain Long term planning in some companies labeled as strategic The core of the book is about sales and operations planning S OP and its process steps product demand supply review integrated reconciliation and management business review illustrating all steps with use cases It describes unconstrained and constrained optimized supply planning inventory optimization shelf life planning We explain how to improve responsiveness with order based allocation planning sales order confirmation and big deal tender management coupled with simultaneous re planning of supply The book closes with a chapter on performance measurement measurement of effectiveness efficiency and adherence

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