

One Page Annual Meeting Sponsorship Package

This one pager shows a annual meeting sponsorship package with details such as sponsorship criteria (bronze, gold, silver, platinum), sponsorship categories, total sponsorship value details etc.

Other
Sponsorship
Details

Other
Sponsorship
Details

Other
Sponsorship
Details

Sponsorship Packages

	Bronze	GOLD	SILVER	PLATINUM
	\$500	\$750	\$1,000	\$2,500
Premium Expo Table	✓	✓	✓	✓
Logo on: Event Page	✓	✓	✓	✓
Signage	✓	✓	✓	✓
A/V	✓	✓	✓	✓
Homepage Promo			✓	✓
Email Promo			✓	✓
Verbal Recognition at Event			✓	✓
Social Media Mentions	2	2	4	6
Promo Items Placed in Swag Bag			✓	✓
Ad in Program		Half Page	Half Page	Full Page
Text Here				✓
Seats at Breakfast	2 seats	Half table (5 seats)	Half table (5 seats)	Full table (10 seats)
Total Value	\$925	\$1325	\$2275	\$3125

Sponsorship Package Sample

Guy Masterman



Sponsorship Package Sample:

Sponsorship: For a Return on Investment Guy Masterman, 2012-06-14 Sponsorship is both a critical communications tool for sponsors as well as a fundamental revenue stream for rights owners. Market leaders use sponsorship widely and arguably more successfully than any other communications tool to achieve competitive advantage whilst events of all sizes depend on sponsorship just to exist. As the importance of sponsorship has increased the demands of it have risen too. Now sponsors seek measurable return on their investment. *Sponsorship For a Return on Investment* provides a unique insight on the use of sponsorship for a return on investment and will appeal to practitioners and undergraduate and postgraduate students alike. It builds a conceptual framework for the development, planning, implementation and evaluation of strategies for sport, arts, music and community sponsorship and from two perspectives. For rights owners the importance of effectively acquiring and then developing a bespoke approach for the recruitment of sponsors for effective sponsorship programmes. For sponsors a better understanding of how sponsorship can be used for successful integrated marketing communications. A broad selection of examples and case studies from around the world are provided in order to demonstrate the importance of sponsorship on an international basis. This book is a vital resource for both students and practitioners. Marketing Communications Paul Russell Smith, Jonathan Taylor, 2004 *Marketing Communications* rapidly established itself as an international best seller and has been listed as a marketing classic by the Marketing Society and as a marketing major by the Chartered Institute of Marketing. The book is recommended reading for the CIM's Marketing Communications module in the new Professional Diploma in Marketing. The authors' real business understanding of marketing communications is universally acclaimed and has proved popular with students and practitioners alike. In addition the unique SOSTAC Planning System is applied throughout the book. This latest edition has been completely updated with new cases, statistics and communications techniques, fresh case studies and a new theme on each communication tool. New illustrations and full colour photographs all combine to bring the book right up to date with the current international business scene. A free CD ROM containing video clips of some of the world's leading marketing experts, pictures, documents and prepared Power Point lectures is available to lecturers from the publisher on request. *Sales and Post-Sales Scripts for B2B Event Sponsorship* Vijay Martis, 2024-09-16 *Sales and Post Sales Scripts for B2B Event Sponsorship* by Vijay Martis. In today's competitive business landscape, mastering the art of B2B event sponsorship is crucial for marketing success. *Sales and Post Sales Scripts for B2B Event Sponsorship* is your comprehensive guide to navigating this complex world with confidence and finesse. This book equips you with the essential tools, strategies and scripts to not only secure valuable sponsorships but also nurture lasting partnerships that extend far beyond the event itself. Written in an engaging conversational style, this book offers a wealth of practical advice and real world examples that you can immediately apply to your sponsorship efforts. You'll discover how to craft compelling sales pitches that resonate with potential sponsors, ensuring your proposals stand out in a crowded marketplace. But we don't stop there, our focus on

post sales scripts highlights the critical importance of relationship building providing you with a blueprint for maintaining sponsor satisfaction and engagement long after the event concludes Each chapter guides you step by step through the sponsorship process from identifying potential partners to measuring success and securing future opportunities You ll find relatable scenarios and personal anecdotes from industry veterans that bring key concepts to life making it easy to understand and implement the strategies discussed Whether you re new to the world of event sponsorship or a seasoned professional looking to refine your approach this book is tailored to enhance your skills and boost your confidence You ll learn how to Identify and approach potential sponsors that align with your event goals Craft persuasive pitches that highlight mutual benefits Navigate negotiations with finesse and overcome common objections Onboard sponsors effectively and manage their expectations Execute flawless events that deliver value to all stakeholders Follow up post event to solidify relationships and secure future partnerships Measure and communicate sponsorship success Packed with proven scripts practical tips and insider insights Sales and Post Sales Scripts for B2B Event Sponsorship is your ultimate resource for unlocking the full potential of your sponsorship activities Get ready to transform your approach and achieve unprecedented success in the dynamic world of B2B event sponsorship Don t just secure sponsors create lasting partnerships that drive mutual growth and success

Managing the Arts and Culture Constance DeVereaux,2022-12-30 Managing cultural organizations requires insight into a range of areas including marketing fundraising programming finances and leadership This book integrates practical and theoretical insights blending academic and practitioner voices to help readers speak the language in the creative industries Including coverage of the management of theaters dance companies galleries and performance spaces evaluation marketing fundraising activism and policy the book benefits from a range of features including Scenarios to help orient readers to common arts management problems Ethical dilemmas discussed in every chapter Study questions to enable students to review the skills learned Experiential exercises to gain experience and apply skills Emphasis on cross cultural and transferrable skills Integration of international perspectives Suggested additional readings and website links for each topic area With contributions from a team of international experts this book provides a one stop shop for students of arts and cultural management and will also provide a valuable resource for those currently in the field

Running a Youth Basketball Tournament - From Start to Finish! Gary U Petrin,2020-01-17 Want to run your boys or girls youth basketball tournament successfully right from the start Running a Youth Basketball Tournament From Start to Finish is packed with over 145 Handouts to assist you with the process We give you all the information you will need in this one comprehensive eBook In this proven method on how to run a youth basketball tournament you get game schedules game brackets diagrams how to finance how to organize concessions set up of the gym with court diagram how to get gym space sponsors volunteers referee info contests tournament programs checklists and over 145 forms All the information you will need to help your tournament run smoothly Get your copy now

Transitioning to Virtual and

Hybrid Events Ben Chodor, 2020-09-23 Creating virtual events is not as simple as moving the same content online learn how to immediately leverage virtual solutions for effective in person online events As the global COVID 19 pandemic continues to have unprecedented impact on both the global economy and the whole of the world population the need for effectively and efficiently connecting people and the right information has never been more urgent Although the technology infrastructure currently exists many organizations are scrambling to create virtual meetings and events to address important time sensitive issues Transitioning to Virtual and Hybrid Events explains everything an event host needs to know about going virtual from understanding the new audience to adapting content to the new medium to marketing effectively and much more Author Ben Chodor president of Intrado Digital Media provides expert advice and real world instructions for delivering engaging hybrid virtual and streaming events and webinars for companies of all sizes and across all industries Packed with detailed tutorials real world case studies illustrative examples and highly useful checklists this comprehensive resource provides step by step guidance on Planning creating and implementing a digital event Choosing between a stream a webcast or a hybrid event Evaluating different technological solutions Producing compelling virtual content for a variety of scenarios Effectively promoting online events Meeting the needs of a diverse and global audience Transitioning to Virtual and Hybrid Events is an indispensable instruction manual for anyone tasked with enhancing their organization s continuity plans enabling their employee base to work remotely or creating any type of virtual solution to meet this urgent crisis The Sponsorship Handbook Pippa Collett, William Fenton, 2011-12-05 The Sponsorship Handbook is a practical guide to sponsorship aimed at practitioners both working for sponsoring companies and those searching for sponsorship Using the tools techniques advice and best practice advocated in this book both sponsors and sponsor seekers will benefit from better servicing and activation once a sponsorship is implemented with metrics that enable data based accountability rather than hearsay Everyone in the sponsorship industry from the biggest events and properties to the smallest are benefitting from the increasing knowledge data availability metrics and professionalism in using sponsorship The Sponsorship Handbook is a part of that process which we hope will bring future success and proven sound results to all in the complex and exciting world of sponsorship Luis Vicente Head of Partnerships Manchester City Football Club An indispensable reference for any marketer who is keen to build his her brand using sponsorship the new ascending way to empower brands Faisal Al Dail Saudi Post *Event Sponsorship* Ian McDonnell, Malcolm Moir, 2013-12-04 This introduction to Event Sponsorship provides students with an essential understanding of the important role of sponsorship in an event how this can be gained and successfully managed to the benefit of both the sponsor and sponsee The text starts with an investigation of the origins of sponsorship and then considers all important elements of Events sponsorship management It considers what sponsorship is its history and evolution what its marketing uses are how it can be used efficiently the benefits it can bring to an event and how its results can be measured It also considers other funding sources for events including government grants crowd source funding and

merchandising To reflect changes in the way firms communicate with their customers there is a strong focus on the use of social media e marketing and technology in sponsorship The text uniquely considers topics of sponsorship from perspective of both the sponsor and the sponsee the event to provide a holistic view of the sponsorship process Case Studies are integrated throughout to show how both small and large scale events have successfully gained and used sponsorship as well as potential pitfalls to avoid Learning outcomes discussion questions and further reading suggestions are included to aid navigation throughout the book spur critical thinking and further students knowledge This is essential reading for all students studying Events Management

Black Belt, 1998-09 The oldest and most respected martial arts title in the industry this popular monthly magazine addresses the needs of martial artists of all levels by providing them with information about every style of self defense in the world including techniques and strategies In addition Black Belt produces and markets over 75 martial arts oriented books and videos including many about the works of Bruce Lee the best known marital arts figure in the world

Event Marketing Bianca Harrington, AI, 2025-03-03 Event Marketing provides a comprehensive guide to leveraging event experiences for business growth It emphasizes that events are not isolated occurrences but integral components of a broader marketing strategy aimed at boosting brand awareness lead generation and customer acquisition The book delves into strategic event planning engagement driven execution and post event ROI analysis highlighting the importance of data driven approaches in today s competitive landscape It also uncovers the evolution of event marketing from basic demos to integrated campaigns providing context for current best practices and future trends This book stands out by emphasizing the creation of engaging memorable experiences It guides readers through the entire event marketing process from defining target audiences and setting objectives to pre event promotion on site engagement and post event follow up Furthermore it offers a framework for calculating event ROI using data analytics and continuously improving event marketing strategies

Exceptional Events Betsy A. Wiersma, Kari E. Strolberg, 2001 *The Complete Guide to Running Successful Workshops & Seminars* Kristie Lorette, 2014-11-15 A typical workshop doesn t always sound intriguing in fact it s something most people try to avoid attending Still seminars are held each year in many fields and industries and usually none are alike While thousands of executives employees and other professionals dread hours of lectures and preaching that the average conference involve the one you re planning doesn t have to be the norm The Complete Guide to Running Successful Workshops Seminars is your complete guide to putting together an effective conference that is sure to be a hit from start to finish regardless of your field and audience In this new book you will learn the ins and outs of planning a workshop from general decisions about how long the event will last to the minute details such as where each person will check in and sit This complete guide will teach you how to effectively target and communicate with your audience so you can give your attendees the information they were missing You will learn about the basics of leading a training program such as what characteristics you should portray to show your authority and credibility as well as

the general structural elements of a workshop seminar and conference This comprehensive book will help you define the reason why you are holding a workshop and will teach you to succinctly create an objective for your participants so that you are destined for success You will even learn how to evaluate and measure your success during and after the event to prove your true effectiveness and determine your program's strengths and weaknesses Filled with information about how to build a budget planning scheduling and get funding for your workshop this book addresses the financial aspect of holding an hour day or weekend workshop so that you can adequately allocate your money This comprehensive guide has it all and will teach you everything you need to know to plan promote and present a conference *Odisha Society of Americas Golden Jubilee Convention Convener's Report* Odisha Society, Odisha Society of Americas Golden Jubilee Convention Convener's Report

Sports Marketing Daniel J. Bruton, 2015-02-13 In Sports Marketing The View of Industry Experts industry leaders discuss how they achieved their position what their daily schedules look like and what interesting projects and challenges are currently upon them Through these bios readers will get a behind the scenes look at the many different opportunities available in the wide field of sports marketing as well as a look at the fundamentals of the positions described **Athletic**

Director's Desk Reference Lopiano, Donna, Zotos, Connee, 2013-11-07 Athletic Director's Desk Reference is the most authoritative and comprehensive resource available for collegiate athletic administrators This book and web resource guide program administrators in navigating their increasingly complex roles in athletic programs of any size *Festival & Special Event Management, Essentials Edition* Johnny Allen, Robert Harris, Leo Jago, 2022-05-23 Allen's Festival and Special Event Management Essentials Edition serves as a concise yet comprehensive step by step handbook for modern event management This Essentials edition gives students contemporary lessons and insights that they can relate to It brings theory to life through copious practical examples illustrative diagrams and unique case studies demonstrating best practices and pitfalls Industry experts from across APAC's event planning sector have contributed content to key contemporary topics including sustainability risk management project management and strategic alignment to client goals This edition also features Wiley's Future Student Guide a unique tool which provides expert and practical advice on career preparedness making for more future ready graduates **Gateway Wing**, 1998 Sport Promotion and Sales Management Richard L. Irwin, William

Anthony Sutton, Larry M. McCarthy, 2008 This is a guide to promotion and sales in the sport industry Experts from the classroom and sports field offer insights and experiential data on the skills needed to succeed in sports promotion and sales

IEG Sponsorship Sourcebook, 2001 **Athletic Director's Desk Reference** Donna A. Lopiano, Connee Zotos, 2022-01-12 Athletic Director's Desk Reference Second Edition With HKPropel Access is the most comprehensive resource available for collegiate and high school athletic administrators Expert leadership advice and practical tools guide administrators in successfully navigating increasingly complex roles in athletic programs of any size With more than 75 combined years of experience as athletic program administrators coaches and consultants the authors deliver an engaging

narrative and professional insights for athletic directors of all levels The modern demands on athletic programs and evolving safety and culture issues are reflected in this updated edition with new content on Title IX compliance social media communications planning tools for budgets cost saving strategies revenue generating opportunities student athlete mental health concussion protocols athletes rights Esports and more Offering a solid foundation of information every athletic director needs to know plus clear advice on day to day operations this essential resource can be used as an immediate practical guide through the real world issues typically encountered by every athletic director An extended table of contents provides an outline of the book elements so athletic directors can quickly find relevant tools within the book and easily reference the corresponding online materials enabling administrators to confront issues and lead with confidence Throughout the book management tips deliver professional advice foundational information problem solving strategies and suggestions for management of employees programs events and facilities Planning tools provide specific steps and considerations to take when developing strategic plans action plans professional development plans and governance systems More than 300 documents are delivered through HKPropel These valuable time saving resources can be downloaded and customized to suit the needs of any athletic program Educational resources can be used for teaching and motivating staff campus constituents volunteers and student athletes Evaluation instruments and risk assessments help today s athletic administrators assess job performance evaluate program contents identify risks and prevent litigation Policies and forms are easily modified enabling athletic directors to produce effective policies and procedures that meet their unique needs while saving significant time The advice and tools in Athletic Director s Desk Reference allow professionals to turn theory into immediate practice The book addresses all the various policy procedure and system needs required for becoming an efficient and effective athletic director overseeing a successful athletic program Note A code for accessing HKPropel is not included with this ebook but may be purchased separately

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