

JOB VACANCY

A reputable manufacturing company located on the Spintex Road, Accra is seeking to recruit suitably qualified person for the position of:

SALES EXECUTIVE

REQUIREMENTS/QUALIFICATION

Bachelor's Degree in Marketing or Professional Qualification in Marketing or any other suitable qualification with at least 4 years work experience in a manufacturing industry.

Duties include but not limited to the following:

- Ability to meet sales target
- Ability to negotiate effectively
- Ability to communicate effectively
- Demonstration of competence in networking, target marketing of specific prospect and advance selling skills along with the ability to maintain self-discipline
- Ability to think analytically
- Knowledge of MS Office and advance networking
- Enhances staff accomplishments and competence by planning delivery of solutions, answering technical and procedural questions for less experienced team members, teaching improved processes, monitoring team members
- Ability to identify business opportunities by identifying prospects and evaluating their position in the industry, researching and analysing sales options.
- Sells company products by establishing contact and developing relationships with prospects and recommending solutions.
- Maintains relationships with clients by providing support, information and guidance, researching and recommending new opportunities, recommending profit and service improvements
- Identify product improvements or new products by remaining current on industry trends, market activities and competitors
- Prepares report by collating, analysing and summarising information.

MODE OF APPLICATION

Candidates who meet the above requirements should forward their covering letter with CVs and copies of certificates as well as reliable contact or e-mail address to:

The HR/Admin. Manager
P. O. Box AD 330
Adabraka

Or email : jobportal13@gmail.com

CLOSING DATE:

Two weeks after publication

Only shortlisted Applicants will be contacted

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