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Nurturing Science-based Ventures

An International Case Perspective

 Springer

Nurturing Science Based Ventures An International Case Perspective

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Nurturing Science Based Ventures An International Case Perspective:

Nurturing Science-based Ventures Ralf W. Seifert, Benoît F. Leleux, Christopher L. Tucci, 2008-01-25 Few would deny that small entrepreneurial firms play an important economic and social role Not only do they generate a significant number of jobs but they also contribute a large proportion of gross national product GNP Not all small firms qualify as entrepreneurial entities however While small refers mostly to size entrepreneurial refers to growth and a value creation orientation The vast majority of small firms have no growth aspirations nor do they have the means and skills to grow As such they may still provide employment and local value but would not embrace the high potential aspirations of entrepreneurial ventures This book clearly addresses those entrepreneurs who are interested in leading high growth potential companies Table 1 Table 1 Growth Typology of Small Firms 1 Type of venture Desired sales range Future employees Lifestyle 0 to 1 million 0 to 4 Smaller high potential 1 million to 20 million 5 to 50 High potential over 20 million Over 50 High innovation technology based startups assume a very special role in high growth entrepreneurship Although these startups constitute a comparatively low number of small businesses they produce proportionately far more jobs than their low and medium innovation counterparts The aim of achieving rapid growth is typically referred to as high expectation entrepreneurship An area of major concern to us is a fact revealed in the latest GEM report The rate of European high expectation entrepreneurial activity is among the lowest in the world

Sustainable Entrepreneurship Vanessa Ratten, Paul Jones, Vitor Braga, Carla Susana Marques, 2019-03-27 Sustainable entrepreneurship focuses on how the environment is embedded within business practices This book examines collaboration strategies and initiatives for sustainable entrepreneurs with a wide variety of partners and demonstrates how they can be used to increase overall performance and achieve global competitiveness Based on the latest empirical evidence from emerging economies the book's respective chapters address sustainability issues in connection with knowledge creation and learning outsourcing and the roles of universities consultants and the public sector

Entrepreneurial Finance Luisa Alemany, Job J. Andreoli, 2018 Academics and practitioners from a range of institutions across Europe provide a cutting edge practical and comprehensive review on the financing of entrepreneurial ventures From sourcing and obtaining funds to financial tools for growing and managing the financial challenges and opportunities of the startup Entrepreneurial Finance The Art and Science of Growing Ventures is an engaging text that will equip entrepreneurs students and early stage investors to make sound financial decisions at every stage of a business life Largely reflecting European businesses and with a European perspective the text is grounded in sound theoretical foundations Case studies and success stories as well as perspectives from the media and from experts provide real world applications while a wealth of activities give students abundant opportunities to apply what they have learned A must have text for both graduate and undergraduate students in entrepreneurship finance and management programs as well as aspiring entrepreneurs in any field

Female Entrepreneurship and the New Venture Creation Dafna Kariv, 2013-05-07 Women represent the fastest

growing group of entrepreneurs today Despite the enormous economic contributions of this group female entrepreneurship remains under explored and inadequately covered in academic literature Female Entrepreneurship and New Venture Creation aims to address this gap by shedding light on the unique aspects of female entrepreneurship Tracing women s journey along the venture creation process Kariv s book highlights the creatively different ways in which women approach the entrepreneurial enterprise takes into account different environmental and cultural constraints that impact female entrepreneurship provides a theoretical framework for the venture creation process that is practical and broadly applicable includes in depth case studies drawn from contributors around the world This book captures the diversity of female entrepreneurship and provides a valuable synthesis of the insights that emerge from the stories of women entrepreneurs around the world It will be a valuable resource for students of entrepreneurship as well as professionals

The Four Steps to the Epiphany Steve Blank, 2020-03-17 The bestselling classic that launched 10 000 startups and new corporate ventures The Four Steps to the Epiphany is one of the most influential and practical business books of all time The Four Steps to the Epiphany launched the Lean Startup approach to new ventures It was the first book to offer that startups are not smaller versions of large companies and that new ventures are different than existing ones Startups search for business models while existing companies execute them The book offers the practical and proven four step Customer Development process for search and offers insight into what makes some startups successful and leaves others selling off their furniture Rather than blindly execute a plan The Four Steps helps uncover flaws in product and business plans and correct them before they become costly Rapid iteration customer feedback testing your assumptions are all explained in this book Packed with concrete examples of what to do how to do it and when to do it the book will leave you with new skills to organize sales marketing and your business for success If your organization is starting a new venture and you re thinking how to successfully organize sales marketing and business development you need The Four Steps to the Epiphany Essential reading for anyone starting something new The Four Steps to the Epiphany was originally published by K S Ranch Publishing Inc and is now available from Wiley The cover design and content are the same as the prior release and should not be considered a new or updated product

Handbook of Research on New Venture Creation Kevin Hindle, Kim Klyver, 2011-01-01 This comprehensive Handbook provides an essential analysis of new venture creation research the eminent contributors critically discuss and explore the current literature as well as suggest improvements to the field They reveal a strong sense of both the state of the art what has and has not been done in new venture creation research and the state of the could be future directions the field should take to improve knowledge the Handbook comprises nineteen chapters divided into four main sections setting the agenda theoretical perspectives data and measurements and new venture creation through contextual lenses This path breaking Handbook has allowed experienced new venture researchers to tell the world not only where the field has been but also where it should be going Their responses have provided an insightful and stimulating resource that

will be of great practical value to researchers working in this vital and rapidly expanding subject. Students and practitioners interested in understanding leading edge thinking in the field of new venture creation will also find this Handbook invaluable.

Hospitality Business Development Ahmed Hassanien, Crispin Dale, 2019-11-06. Hospitality Business Development analyses and evaluates the different aspects of business growth routes and development processes in the international hospitality industry. It considers the essential features of the strategic business context in which any hospitality organisation operates. Since the first edition, the hospitality industry has evolved significantly with the emergence of new entrants, new technologies and evolved global market structures. This new edition has been updated to reflect these developments in the field and includes the following: New contemporary topics such as social enterprises, business models, social capital, value proposition, co-creation and the sharing economy. Examples and case studies on hospitality organisations from across the world to demonstrate the globalisation of the hospitality business. A new up-to-date standard for explaining the hospitality business development concept, scope and process. This book equips students and aspiring hospitality managers with the necessary knowledge, expertise and skills in business development. It is a must-read for anyone studying or working in the hospitality industry.

Analytical Applications Of Ionic Liquids Mihkel Koel, 2016-10-11. Analytical Applications of Ionic Liquids reviews the current research in analytic chemistry covering subjects as diverse as separation science, chromatography, spectroscopy and analytical electrochemistry. As scientific developments have moved into the 21st century, they have increasingly had to take into account the effects on the environment, both locally and globally. Because of this, the search for applications of ionic liquids is growing in every area of analytical chemistry. Here, material is presented by specialists giving a critical overview of the current literature surrounding this increasingly prominent topic. Analysis is carried out on latest achievements and applications, followed by critical discussion of possible future developments. As well as stimulating further research among established analytical chemists, this book can also be used for undergraduate and graduate courses on chemistry and chemical technology.

Les quatre étapes vers votre révélation Steve Blank, 2022-04-09. LORSQUE J'AI CRIT Les Quatre tapes Vers Votre Révélation The Four Steps To The Epiphany, il y a plus d'une décennie maintenant, j'ignorais totalement que j'étais en train d'initier la révolution du Lean Startup. Je travaillais d'arrache-pied à concilier la réalité de mes 21 années d'expérience en tant qu'entrepreneur avec les conseils de base offerts pour répondre à la question comment créer une société. Avance rapide 10 ans plus tard, mon observation est que les startups ne sont pas des versions miniatures d'entreprises plus grandes qu'elles sont à la recherche d'un business model scalable quand les sociétés établies de leur côté exploitent un modèle connu. C'est un concept de sormais central. Des startups de toute sorte ont recours au processus du Développement Client, le que j'ai exposé dans ce livre et détaillé dans le suivant The Startup Owner's Manual en 2012. Ces idées neuves ont conflué vers ce qui est devenu le mouvement Lean Startup. Les concepts fondateurs des Quatre tapes ont fait leur chemin depuis les jeunes pousses jusqu'aux vastes corporations. La méthodologie du Lean Startup est

devenue la norme de la commercialisation de la recherche scientifique aux USA Elle est enseignée dans la majorité des grandes universités et dans des milliers de programmes entrepreneuriaux de par le monde En 2013 l'article vedette de la Harvard Business Review déclare que le Lean est essentiel non seulement pour les startups mais également pour la survie des grandes sociétés Et dire que tout a commencé avec ce livre Qui l'aurait cru Steve Blank a changé la manière dont les entreprises se construisent et la façon dont l'entrepreneuriat est enseigné En 2012 son livre The Startup Owner's Manual conduit les jeunes pousses pas pas vers leur succès Ses cours ont révolutionné l'approche et l'enseignement de l'entrepreneuriat dans le monde entier Ils sont dispensés dans les Universités américaines majeures Les articles de Steve Blank paraissent régulièrement dans le Wall Street Journal et dans les revues Forbes Fortune The Atlantic et au Huffington Post Aujourd'hui il a choisi Les Éditions La Comédie Française pour permettre aux lecteurs francophones de s'approprier mieux encore ses concepts révolutionnaires et fondateurs

How the Banana Goes

to Heaven: And Other Secrets of Health from the Indian Kitchen Ratna Rajaiah, About the Book A BOOK ABOUT THE HIDDEN BENEFITS OF INGREDIENTS COMMONLY FOUND IN MOST INDIAN KITCHENS Did you know that a couple of bananas a day can lower your blood pressure That nineteenth century sailors used to eat potatoes to fight scurvy That Ayurveda considers rice the perfect healing food That George Bernard Shaw was a brinjal loving vegetarian That turmeric could be anti carcinogenic That urad dal is an aphrodisiac Ratna Rajaiah takes a walk down memory lane only to find it redolent with the aromas of her mother's and grandmother's kitchens and lined with the spices and condiments of her youth Pausing often she meets old culinary friends coconuts and chillies mangoes and jackfruit ragi and channa dal ghee and jaggery mustard seeds and curry leaves and introduces us to almost forgotten joys like the sight of steaming kanji or the scent of freshly cut ginger Taking detours she shares recipes for old favourites often with a surprising twist and reveals delightful slivers of trivia and fascinating nuggets of gastronomic history Delving deep she discovers that traditional fare is much more than comfort food many local ingredients are health giving and healing too and that much of what the West is discovering about herbs and spices has been known to our ancestors for centuries An unabashed and wonderful ode to the blessings of simple traditional vegetarian food

Progress-Driven Entrepreneurs, Private Equity Finance and Regulatory Issues Z. Mikdashi, 2009-12-18 Durable business performance is crucially dependent on a stakeholders strategy and accessible entrepreneurial finance available within macro economic and regulatory environments These reflections on issues and policies of progress are mainly concerned with enabling entrepreneurial risk takers to operate within an optimal business environment

Private Equity 4.0 Benoît Leleux, Hans van Swaay, Esmeralda Megally, 2015-03-30 Private equity is more economically significant than ever as institutions hunt for high returns in a risky world Private Equity 4.0 examines the role workings and contribution of this important industry in a straightforward yet revealing manner Dr Josh Lerner Jacob H Schiff Professor of Investment

Banking Chair Entrepreneurial Management Unit Harvard Business School A multi perspective look at private equity's inner workings Private Equity 4.0 provides an insider perspective on the private equity industry and analyzes the fundamental evolution of the private equity asset class over the past 30 years from alternative to mainstream The book provides insightful interviews of key industry figures and case studies of some of the success stories in the industry It also answers key questions related to strategy fund manager selection incentive mechanisms performance comparison red flags in prospectuses and more Private Equity 4.0 offers guidance for the many stakeholders that could benefit from a more complete understanding of this special area of finance Understand the industry's dominant business models Discover how value is created and performance measured Perform a deep dive into the ecosystem of professionals that make the industry hum including the different incentive systems that support the industry's players Elaborate a clear set of guidelines to invest in the industry and deliver better performance Written by a team of authors that combine academic and industry expertise to produce a well rounded perspective this book details the inner workings of private equity and gives readers the background they need to feel confident about committing to this asset class Coverage includes a historical perspective on the business models of the three major waves of private equity leading to today's 4.0 model a detailed analysis of the industry today as well as reflections on the future of private equity and prospective futures It also provides readers with the analytical and financial tools to analyze a fund's performance with clear explanations of the mechanisms organizations and individuals that make the system work The authors demystify private equity by providing a balanced but critical review of its contributions and shortcomings and moving beyond the simplistic journalistic descriptions Its ecosystem is complex and not recognizing that complexity leads to inappropriate judgments Because of its assumed opacity and some historical deviant and generally transient practices it has often been accused of evil intents making it an ideal scapegoat in times of economic crisis prodding leading politicians and regulators to intervene and demand changes in practices Unfortunately such actors were often responding to public calls for action rather than a thorough understanding of the factors at play in this complex interdependent system doing often more harm than good in the process and depriving economies of one of their most dynamic and creative forces Self regulation has clearly shown its limits but righteous political interventions even more so Private equity investment can be a valuable addition to many portfolios but investors need a clear understanding of the forces at work before committing to this asset class With detailed explanations and expert insights Private Equity 4.0 is a comprehensive guide to the industry ways and means that enables the reader to capture its richness and sustainability

The Dark Side Emmanuel Raufflet, Albert J. Mills, 2017-09-08 The discredit of a certain brand of capitalism and the managers that practice it continues apace The increasing lack of tolerance for short term thinking and a systematic neglect of the social regulatory and economic conditions in which business ought to operate means we are entering a time of trouble and questions an era of economic social and environmental turbulence There is a critical need for business educators and

trainers to expose students and managers to these issues to examine explore and understand the different multifaceted complex phenomena of our late capitalist era There is also a need to foster a climate for future and current business managers to reflect feel and think differently both ethically and cognitively The 16 innovative case studies in The Dark Side Critical Cases on the Downside of Business are designed for this very purpose to provoke reflection and debate to challenge and change perceptions and to create responsible managers The cases are innovative in two ways First in terms of content they acknowledge the diversity of actors and interests in and around organizations They contain different levels of analysis and propose different points of view and logics They recognize that decisions that seem sound when they are made may actually contain the seeds of their later failure Second these cases are innovative in terms of format Whereas most cases are formatted around decision making situations these are more diverse and open ended This stimulates the use of judgment the capacity to synthesize integrate and balance short and long term effects appreciate effects on different groups and learn to listen and evaluate Whereas decision making is the key skill when confronting complicated issues and situations judgment making relies on experience and is a far better tool in the complex murky gray areas typical of business ethics The cases included here are all finalists or award winners from the first seven years of the Dark Side of Business Case Competition a joint event of the Academy of Management s Critical Management Studies Section and Management Education Section In many areas of management case studies are almost exclusively devoted to best practice cases or difficult decisions faced by basically well managed firms When educators look for resources to illustrate to students the more typical cases let alone the really scandalous practices of the worst firms the cupboard is almost entirely bare From the beginning the Dark Side competition aimed at encouraging case studies that integrate socio political issues with organizational dynamics thus contextualizing organizational and management problems within the broader system of capitalism These cases comprise a diverse and rich collection from a range of countries continents and issues and focus on interactions in business organizations as well as between business organizations and groups and societies The Dark Side Critical Cases on the Downside of Business is divided into four sections The first sheds light on gray areas in the behavior of businesses The second concerns the interactions between business and local communities in diverse countries The third concerns crises and specifically how firms may create or manage them Finally the fourth section concerns gray areas in business behavior in the global context The Dark Side Critical Cases on the Downside of Business will be an essential purchase for educators and is expected to be a widely used resource at all levels of management education Online Teaching Notes to accompany each chapter are available on request with the purchase of the book

Public Accelerators in Entrepreneurial Ecosystems Jan Harima, 2020-08-27 Entrepreneurial ecosystems have recently received considerable attention from scholars and policymakers This study sheds light on public accelerators as anchor tenants of entrepreneurial ecosystems and aims at investigating their roles in the early ecosystem evolution Based on a single case study with the Santiago entrepreneurial

ecosystem in Chile this study reveals five steps in which public accelerators orchestrate resources and develops a framework of the role of public accelerators in the evolution of entrepreneurial ecosystems Advanced Applications of Ionic Liquids Jamal Akhter Siddique, Shahid Pervez Ansari, Aftab Aslam Parwaz Khan, Abdullah M. Asiri, 2022-11-02 Advanced Applications of Ionic Liquids discusses the intersection of nanotechnology with ionic liquids ILs and materials along with opportunities for advanced engineering applications in various research fields Novel materials at nano scales with ILs creates an upsurge in the thermal and electrochemical constancy of the nano scale particles making them ideal for industrial applications The implementation of ILs at nano scale includes an interaction of constituents which is beneficial for electron transfer reactions These new composites can be implemented as sensors electronics catalysts and photonics Including ILs in polymer composites enhance electrochemical consistency govern particle size upsurge conductivity reduce toxicity and more This book is a comprehensive reference for researchers working with IL based technologies for environmental and energy applications Covers all industrial aspects and advanced applications of ionic liquids ILs Discusses the advanced applications of ILs across multiple fields including industrial chemistry and chemical engineering Includes a discussion of the use of ionic liquids in functional polymers with applications for catalysis energy conservation sensors and more **Ionic Liquid Devices** Ali Eftekhari, 2017-09-14 Ionic liquids are attractive because they offer versatility in the design of organic salts As ion rich media ionic liquids can control the systems properties by tuning the size charge and shape of the composing ions Whilst the focus has mainly been on the potential applications of ionic liquids as solvents they also provide innovative opportunities for designing new systems and devices Limitations from the high viscosity and expensive purification of the ionic liquids are also not a barrier for applications as devices Written by leading authors Ionic Liquid Devices introduces the innovative applications of ionic liquids Whilst the first chapters focus on their characterization which can be difficult in some instances the rest of the book demonstrates how ionic liquids can play substantial roles in quite different systems from sensors and actuators to biomedical applications The book provides a comprehensive resource aimed at researchers and students in materials science polymer science chemistry and physics interested in the materials and inspire the discovery of new applications of ionic liquids in smart devices Research Anthology on Small Business Strategies for Success and Survival Management Association, Information Resources, 2021-06-25 Running a small business provides opportunity for greater success increased growth and potentially the chance to move to the global business arena yet also much more risk Small businesses not only have less employment but also less annual revenue than a regular sized business With the growth of large corporations and chain businesses it has become harder to maintain the survival of a small business The COVID 19 pandemic has also brought more pressure onto the already unsteady survival of small businesses due to forced closures decreased agility fewer technological innovations and smaller customer bases The Research Anthology on Small Business Strategies for Success and Survival offers current strategies for small businesses that can be utilized in order to maintain

equal footing during challenging times With the proper strategies available to small business owners small businesses could not only survive but also excel despite the environment that surrounds them Covering topics including decision management new supportive technologies sustainable development and micro financing this text is ideal for small business owners entrepreneurs startup companies family owned and operated businesses restaurateurs local retailers managers executives academicians researchers and students Entrepreneurship and Innovation in Japanese Agriculture Akira

Kiminami,2019-08-14 This is the first book to comprehensively analyze key issues regarding innovation entrepreneurship and human resource development in the Japanese agricultural sector Despite the fact that innovation and entrepreneurship are vital to the development of modern Japanese agriculture there have been comparatively few studies in this field in addition they have been virtually none on measures for developing entrepreneurial human resources or innovation in agriculture The agricultural sector's declining competitiveness and sustainability as an industry in Japan are serious concerns especially in combination with an aging labor force and decreasing farmland To date Japanese agricultural policies have largely concentrated on accumulating farmland and securing a sufficient agricultural labor force However from the perspectives of industrial and regional development policies focusing on creating innovation the driving force of economic development have been recognized as being more effective Moreover there have been some recent developments concerning innovation and entrepreneurship in various regions of Japan This book provides a wealth of significant findings from studies on successful cases involving e g agricultural clusters agriculture commerce industry collaborations networking franchising and corporate entry induced innovation utilizing limited regional resources and how they have contributed to the development of each region The interrelationships between innovation entrepreneurship and human resource development are then clarified and effective policies to promote Japanese agriculture and rural areas are suggested Given its scope the book contributes to the advancement not only of farm management science but also of regional science and related fields **Handbook of**

Research in Entrepreneurship Education: A general perspective Alain Fayolle,2007-01-01 This authoritative and comprehensive Handbook showcases the nature and benefits of a new wave in entrepreneurship education emerging as a result of revised academic programs developed to reflect new forms of entrepreneurship The new paradigm of entrepreneurship education is explored whilst traditional schooling in the field becomes the subject of reflection and revision Distinctive material on the specific content of entrepreneurship education is also provided

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