

# Event Sponsorship Overview Template



## SPONSORSHIP LEVELS



YOUR LOGO  
HERE

### PLATINUM

- Name and logo on ALL branding (banner, website, brochures, t-shirts, flyers, programs)
- Chance to provide opening remarks during event program
- Table provided for 8 at the event
- Special shoutout in social media with chance to reach 20,000 followers on Facebook, Twitter, Instagram and LinkedIn

**\$10,000**

### GOLD

- Name and logo on ALL branding (banner, website, brochures, t-shirts, flyers, programs)
- Tickets for 4 people included
- Name and logo listed on social media with chance to reach 20,000 followers on Facebook, Twitter, Instagram and LinkedIn

**\$5,000**

### SILVER

- Name and logo on some branding (website, brochures, flyers, programs)
- Tickets for 2 people included
- Name and logo listed on social media with chance to reach 20,000 followers on Facebook, Twitter, Instagram and LinkedIn

**\$2,500**

# Sponsorship Levels Template For Events

**CH Cherryholmes**



## **Sponsorship Levels Template For Events:**

**Event Sponsorship** Ian McDonnell, Malcolm Moir, 2013-12-04 This introduction to Event Sponsorship provides students with an essential understanding of the important role of sponsorship in an event how this can be gained and successfully managed to the benefit of both the sponsor and sponsee The text starts with an investigation of the origins of sponsorship and then considers all important elements of Events sponsorship management It considers what sponsorship is its history and evolution what its marketing uses are how it can be used efficiently the benefits it can bring to an event and how its results can be measured It also considers other funding sources for events including government grants crowd source funding and merchandising To reflect changes in the way firms communicate with their customers there is a strong focus on the use of social media e marketing and technology in sponsorship The text uniquely considers topics of sponsorship from perspective of both the sponsor and the sponsee the event to provide a holistic view of the sponsorship process Case Studies are integrated throughout to show how both small and large scale events have successfully gained and used sponsorship as well as potential pitfalls to avoid Learning outcomes discussion questions and further reading suggestions are included to aid navigation throughout the book spur critical thinking and further students knowledge This is essential reading for all students studying Events Management

**Managing Sport Events** T. Christopher Greenwell, Leigh Ann Danzey-Bussell, David J. Shonk, 2024-06-26 Running a sport event whether it s an international competition or local youth tournament requires acute knowledge and the ability to plan organize promote lead and communicate effectively And no other text prepares students for the task as effectively as Managing Sport Events Third Edition With HKPropel Access While other texts in this space stray into the area of facility management Managing Sport Events keeps its focus where it should be by providing a thorough grounding of the entire event management process Beginning with an overview of event conception and development the text then moves into the principal planning areas of budgeting marketing promotion sponsorships and legal and risk management Later chapters focus on key operational areas such as staffing event services and logistics and event day management and it closes with postevent details and evaluation The third edition includes new and updated content that incorporates plenty of contemporary real life examples Insights into how event management has been affected by COVID 19 and by the emergence of social media sustainability efforts and diversity equity and inclusion DEI initiatives All new content addressing the role of brand ambassadors social media influencers and nontraditional media in promoting events and encouraging fan engagement An updated discussion of event sponsorships and how sport organizations are implementing creative activation strategies pre event and game day deliverables and the latest technologies to maximize exposure and measure effectiveness An expanded discussion of contracts and other legal considerations such as compliance with the Americans with Disabilities Act ADA An expanded section outlining how principles of project management can be used to effectively plan events New industry profiles that provide insights into key players and noteworthy happenings in

event management Related online activities delivered through HKPropel provide robust learning opportunities for students A brand new semester long project in which students plan prepare produce and evaluate a fictional pickleball tournament as well as compile a formal event management plan handbook Scenario based activities in which students make a decision and then see the implications of their choice Mini case studies for each chapter with questions to test comprehension Sample contracts that represent common agreements encountered in event management Practicing and aspiring professionals working in parks and recreation tourism hospitality and sport organizations at all levels youth high school college amateur minor league professional and international will find this book a valuable reference in their roles as event managers Blending traditional business tenets of sport management with the distinct aspects of event management Managing Sport Events Third Edition prepares readers to manage events with efficiency and ease so that fans and participants alike have lasting game day memories Note A code for accessing HKPropel is not included with this ebook but may be purchased separately

**Sales and Post-Sales Scripts for B2B Event Sponsorship** Vijay Martis, 2024-09-16 Sales and Post Sales Scripts for B2B Event Sponsorship by Vijay Martis In today's competitive business landscape mastering the art of B2B event sponsorship is crucial for marketing success Sales and Post Sales Scripts for B2B Event Sponsorship is your comprehensive guide to navigating this complex world with confidence and finesse This book equips you with the essential tools strategies and scripts to not only secure valuable sponsorships but also nurture lasting partnerships that extend far beyond the event itself Written in an engaging conversational style this book offers a wealth of practical advice and real world examples that you can immediately apply to your sponsorship efforts You'll discover how to craft compelling sales pitches that resonate with potential sponsors ensuring your proposals stand out in a crowded marketplace But we don't stop there our focus on post sales scripts highlights the critical importance of relationship building providing you with a blueprint for maintaining sponsor satisfaction and engagement long after the event concludes Each chapter guides you step by step through the sponsorship process from identifying potential partners to measuring success and securing future opportunities You'll find relatable scenarios and personal anecdotes from industry veterans that bring key concepts to life making it easy to understand and implement the strategies discussed Whether you're new to the world of event sponsorship or a seasoned professional looking to refine your approach this book is tailored to enhance your skills and boost your confidence You'll learn how to Identify and approach potential sponsors that align with your event goals Craft persuasive pitches that highlight mutual benefits Navigate negotiations with finesse and overcome common objections Onboard sponsors effectively and manage their expectations Execute flawless events that deliver value to all stakeholders Follow up post event to solidify relationships and secure future partnerships Measure and communicate sponsorship success Packed with proven scripts practical tips and insider insights Sales and Post Sales Scripts for B2B Event Sponsorship is your ultimate resource for unlocking the full potential of your sponsorship activities Get ready to transform your approach and achieve unprecedented success in the dynamic world of B2B

event sponsorship Don't just secure sponsors create lasting partnerships that drive mutual growth and success Event Management Simplified Judy L. Anderson, 2010-03-04 Creating special events may look easy to those who attend but to do it well requires a great deal of knowledge creativity and organizational skill Event Management Simplified contains a wealth of information and how to knowledge that can be used by both seasoned event planners and those just learning the ropes Contained within these pages is information about Skills needed to be an event professional and where to find jobs Insider tips and strategies for thinking outside of the box Identifying event demographics and laying a strong foundation Examples systems timelines and worksheets for all event elements Determining if committees are needed and how to keep them on track Ideas for recruiting sponsors donors exhibitors and attendees Risk management obtaining permits and working with jurisdictions Elements of negotiating contracts with venues vendors and others Food and beverage tactics for menu planning service and contracting Ways to market and promote your event Creating site plans and logistics schedules Contracting for stage sound lighting electronic media entertainment Using volunteers for maximum effect Pre and post event activities The easy to read format and systems in Event Management Simplified have been successfully used by event planners of all skill levels and by academic institutions as a teaching tool We guarantee this book will pay for itself many times over in time and financial gain *The Sports Event Management and Marketing Playbook* Frank Supovitz, Robert Goldwater, 2024-10-15 Authoritative and accessible textbook on how to successfully plan and execute live sports events with helpful learning aids included throughout This Third Edition of The Sports Event Management and Marketing Playbook is a timely and practical guide on how to successfully plan and deliver live sports events combining time proven processes and techniques with the many best practices tools and trends that have emerged in every facet of this expanding highly visible and ever innovating industry since the Second Edition was published in 2014 The book is structured as a step by step guide on how to begin the development creation and planning for a sports event and continues through management marketing production and ultimately the post event evaluation processes Real life illustrative case studies called Sideline Stories to elucidate key concepts are included throughout the text Each chapter concludes with a convenient summary called Post play Analysis to aid in information retention along with relevant skill building questions exercises called Coach's Clipboard instructors can use as student assignments Written by two respected and experienced industry practitioners in the sports event business The Sports Event Management and Marketing Playbook includes information on Revenue streams ranging from ticket sales sponsorship advertising and merchandise to participation fees grants and donations The event sponsor relationship covering what event organizers really want from sponsors and vice versa Guest management from selling tickets to hotel management and what to do if tickets are not selling Unexpected events including safety and security concerns and how to react to emergencies and crises efficiently and effectively Media partnerships covering how to campaign for attention and talk to the media With accessible and comprehensive coverage of the subject The Sports Event Management and Marketing Playbook

serves as an excellent learning aid for students in advanced undergraduate and Masters courses in Sports Event Management Sports Marketing Hospitality Management and Sports Industry Management Part of The Wiley Event Management Series Events Feasibility and Development William O'Toole,2011 Operational integrity and its feasibility

*Nonprofit Fundraising 101* Darian Rodriguez Heyman,2016-01-19 Raise more money for your cause Based on expert advice and insights from a variety of respected industry experts Nonprofit Fundraising 101 is an essential text for nonprofit professionals volunteers activists and social entrepreneurs who want to leverage best practices to promote their cause Built upon the success of the best selling Nonprofit Management 101 this easy to digest book provides practical comprehensive guidance for nonprofit fundraising around the globe With tips and tools expert advice and real world insights from almost fifty industry leaders this robust resource addresses the entire spectrum of fundraising for nonprofits including Planning hiring and tracking progress Individual donors major gifts events and direct mail Board and volunteer engagement Foundation and government grants Corporate partnerships Online and email fundraising Social media and mobile crowdfunding Earned income and social enterprise Written by and for front line practitioners and geared towards a global audience of emerging and established leaders this field guide offers step by step formulas for success Nonprofit Fundraising 101 features a foreword by fundraising guru and Soul of Money author Lynne Twist insights from notable non profit professionals such as CNN's Van Jones and an afterword by Kiva.org Co Founder President Premal Shah This book also provides indispensable ideas and diverse case studies ranging from grassroots efforts to the ALS Ice Bucket Challenge and advice for organizations of all sizes and focus Chapters are brief and easily digestible featuring extensive resources for additional learning concrete best practices and pitfalls to avoid Enjoy this must read manual to learn tried and true ways to raise more money for your cause nonprofit or charity **Event Management: For Tourism, Cultural, Business and Sporting Events**

Lynn Van der Wagen,Lauren White,2018-04-01 Event Management specifically written for the Diploma of Event Management and Advanced Diploma of Event Management is a comprehensive resource for anyone wanting to build their expertise in professional event management This edition adopts a scaffold learning pedagogy helping students move through the material logically and efficiently while building on their understanding of tourism cultural business and sporting events *The Sponsorship Seeker's Toolkit, Fourth Edition* Kim Skildum-Reid,Anne-Marie Grey,2014-04-18 THE BIBLE OF SPONSORSHIP UPDATED WITH NEW SOCIAL MEDIA AND OTHER DIGITAL STRATEGIES The Sponsorship Seeker's

Toolkit fourth edition makes cutting edge best practice sponsorship not only achievable but sensible and straightforward Corporate sponsorship experts Kim Skildum Reid and Anne Marie Grey have updated their classic guide to put you miles ahead of the competition New material includes the integration of social media into existing strategies developing leverage ideas for proposals more case studies than ever and important trends in the world of corporate sponsorship PRAISE FOR THE SPONSORSHIP SEEKER'S TOOLKIT This book leads you step by step through the choices you have to make throughout

the process from gathering internal support to renewal I have never read a better how to book on seeking sponsors AD MAATJENS Founder and Director Sponsorreport One of the best and most thorough how to books in fundraising A must read orientation for nonprofits considering transforming their approach or venturing into the exciting world of sponsorship KYLA SHAWYER Chair of the International Fundraising Congress IFC Chief Operating Officer SCIA International Alliance The Sponsorship Seeker s Toolkit contains all the information you ll need to successfully develop deliver and manage a best practice sponsorship program using an easy to understand step by step process supported by useful case studies and example templates KYM OBERAUER founder of PracticalSponsorshipIdeas com

### **Event Sponsorship and Fundraising**

Tom Lunt,Eva Nicotra,2018-11-03 Securing sponsorship and other sources of funding for events is becoming increasingly competitive making differentiation and delivery vital Event Sponsorship and Fundraising explores this complex area of event management drawing on both experiential marketing and consumer behaviour theories and developing critical insights on the dynamics of successful event sponsorship Its coverage includes professional guidance on prospecting for sponsors brand activation and evaluation as well as advice on relationship management proposal writing and pitching to potential sponsors Event Sponsorship and Fundraising places each of these concepts at the heart of the Integrated Marketing Communications Mix alongside cutting edge literature on the topic Written by two highly experienced industry practitioners both of which now teach on two of the UK s leading event management degree courses and supported by a comprehensive set of online resources this book is an invaluable go to resource for event management students tutors and professionals alike

**The Trojan Horse** Deborah Philips,Garry Whannel,2013-08-29 This book is available as open access through the Bloomsbury Open Access programme and is available on [www.bloomsburycollections.com](http://www.bloomsburycollections.com) The Trojan Horse traces the growth of commercial sponsorship in the public sphere since the 1960s its growing importance for the arts since 1980 and its spread into areas such as education and health The authors central argument is that the image of sponsorship as corporate benevolence has served to routinize and legitimate the presence of commerce within the public sector The central metaphor is of such sponsorship as a Trojan Horse helping to facilitate the hollowing out of the public sector by private agencies and private finance The authors place the study in the context of the more general colonization of the state by private capital and the challenge posed to the dominance of neo liberal economics by the recent global financial crisis After considering the passage from patronage to sponsorship and outlining the context of the post war public sector since 1945 it analyses sponsorship in relation to Thatcherism enterprise culture and the restructuring of public provision during the 1980s It goes on to examine the New Labour years and the ways in which sponsorship has paved the way for the increased use of private public partnerships and private finance initiatives within the public sector in the UK

### **The Big Book of Benefit Auctions**

Jay R. Fiske,Corinne A. Fiske,2009-02-09 The Big Book of Benefit Auctions is the ultimate step by step handbook on how to plan and have a successful and effective auction Auction committees will find it an invaluable reference as it provides all the

tools they will need for complete auction planning and management From setting the goal for the event to organizing the committee procuring auction items building the audience preparing the catalog and through auction night cashiering check out services everything you will want to know about the auction process is readily at your fingertips in this resource guide The book will not only contain important how to information it will also explain why some decisions and activities are not only good practices they are essential to having a well run and efficient event Also the book will discuss important strategies for maximizing revenue at your event and will cover common pitfalls and how to avoid them

**Events Management** Glenn A. J. Bowdin,Johnny Allen,Rob Harris,Leo Jago,William O'Toole,Ian McDonnell,2023-07-31 A must have introductory text of unrivalled coverage and depth focusing on events planning and management the fourth edition of Events Management provides a complete A to Z of the principles and practices of planning managing and staging events The book offers a systematic guide to organising successful events examining areas such as event design logistics marketing human resource management financial planning risk management impacts evaluation and reporting The fourth edition has been fully updated and revised to include content covering technology including virtual and hybrid events concepts such as social capital soft power and events social inclusion equality accessibility and diversity and the latest industry reports research and legal frameworks The book is logically structured and features new case studies showing real life applications and highlighting issues with planning events of all types and scales in a range of geographical locations This book has been dubbed the events management bible and fosters an interactive learning experience amongst scholars of events management tourism and hospitality

[Sample Portfolio for Events Management Services](#) Marie Catherine Unabia-del Mar,2019-12-27 Events Management Services NC III is a short TESDA course in the Philippines that will train you in planning and organizing events in different venues such as conference centers hotels motels restaurants clubs resorts and luxury liners Events Management provides an introductory overview of the fundamentals in managing events from conception to delivery highlighting both the theoretical and operational aspects to prepare students for a career in events management and hospitality This book will give readers the guide on how to make a portfolio with regards to this course

**Commerce Business Daily** ,2000 **Events Management** Glenn Bowdin,Johnny Allen,Rob Harris,Ian McDonnell,William O'Toole,2012-05-23 Events Management is the must have introductory text providing a complete A Z of the principles and practices of planning managing and staging events The book introduces the concepts of event planning and management presents the study of events management within an academic environment discusses the key components for staging an event covering the whole process from creation to evaluation examines the events industry within its broader business context covering impacts and event tourism provides an effective guide for producers of events contains learning objectives and review questions to consolidate learning Each chapter features a real life case study to illustrate key concepts and place theory in a practical context as well as preparing students to tackle any challenges they may face in managing events Examples include the Beijing Olympic Games Google



Zeitgeist Conference International Confex Edinburgh International Festival Ideal Home Show and Glastonbury Festival Carefully constructed to maximise learning the text provides the reader with a systematic guide to organizing successful events examining areas such as staging logistics marketing human resource management control and budgeting risk management impacts evaluation and reporting fully revised and updated content including new chapters on sustainable development and events perspectives on events and expanded content on marketing legal issues risk and health and safety management a companion website [www.elsevierdirect.com](http://www.elsevierdirect.com) 9781856178181 with additional materials and links to websites and other resources for both students and lecturers

*What Sponsors Want: An Inspirational Guide For Event Marketers* Mark Harrison, 2020-08-27 This book offers a practical but conceptually grounded view of the future of sponsorship It is based on the reality that the world of sponsorship marketing is far too focused on impressions logos and money can't buy experiences experiences which are miraculously secured with money The author asks questions such as Do any corporate sponsors really believe that more logos are what their consumers want and do organizations selling sponsorship believe they have nothing more valuable to sell than digital and physical signage In a culmination of real life experiences industry learnings and third party professional research *What Sponsors Want* provides expert supported arguments to show that the traditional bronze silver and gold packages of sponsorship belong to a model of the past In outlining the conceptual model for successful sponsorship this book provides five key principles of what sponsors want for you to take on your next sponsorship challenge

Event Planning and Management Ruth Dowson, David Bassett, 2018-11-03 *Event Planning and Management* second edition is an ideal resource for those seeking a step by step formula to plan and deliver a successful event With the vital balance of professional experience behind them the authors teach the next generation of event planners with unrivalled knowledge ensuring an effective event process from start to finish This book delivers practical understanding of the theory and practice needed to activate each stage of planning from initial venue selection budgeting and programme content to managing stakeholders and sponsors promotion risk assessment safety and post event evaluation Fully revised the second edition of *Event Planning and Management* expands on managing events on the day and explores the PR and experiential marketing boom for live brand experiences Including updated real world case studies from around the globe it also features an invaluable toolkit of templates planning checklists and budget sheets Accompanied by a host of downloadable resources this book is the ideal end to end resource for both event planning modules and certifications plus busy marketing and PR professionals facing the new wave of live brand and customer experiences

**The Event Marketing Handbook** Allison Saget, 2006 See Sticky Reputations Gary Fine, 2012-05-22 *Sticky Reputations* focuses on reputational entrepreneurs and support groups shaping how we think of important figures within a crucial period in American history from the 1930s through the 1950s Why are certain figures such as Adolf Hitler Joe McCarthy and Martin Luther King cemented into history unable to be challenged without reputational cost to the proposer of the alternative perspective Why are the reputations of

other political actors such as Harry Truman highly variable and changeable Why in the 1930s was it widely believed that American Jews were linked to the Communist Party of America but by the 1950s this belief had largely vanished and was not longer a part of legitimate public discourse This short accessible book is ideal for use in undergraduate teaching in social movements collective memory studies political sociology sociological social psychology and other related courses

The book delves into Sponsorship Levels Template For Events. Sponsorship Levels Template For Events is a vital topic that must be grasped by everyone, from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Sponsorship Levels Template For Events, encompassing both the fundamentals and more intricate discussions.

1. This book is structured into several chapters, namely:
  - Chapter 1: Introduction to Sponsorship Levels Template For Events
  - Chapter 2: Essential Elements of Sponsorship Levels Template For Events
  - Chapter 3: Sponsorship Levels Template For Events in Everyday Life
  - Chapter 4: Sponsorship Levels Template For Events in Specific Contexts
  - Chapter 5: Conclusion
2. In chapter 1, this book will provide an overview of Sponsorship Levels Template For Events. This chapter will explore what Sponsorship Levels Template For Events is, why Sponsorship Levels Template For Events is vital, and how to effectively learn about Sponsorship Levels Template For Events.
3. In chapter 2, this book will delve into the foundational concepts of Sponsorship Levels Template For Events. This chapter will elucidate the essential principles that must be understood to grasp Sponsorship Levels Template For Events in its entirety.
4. In chapter 3, the author will examine the practical applications of Sponsorship Levels Template For Events in daily life. The third chapter will showcase real-world examples of how Sponsorship Levels Template For Events can be effectively utilized in everyday scenarios.
5. In chapter 4, the author will scrutinize the relevance of Sponsorship Levels Template For Events in specific contexts. This chapter will explore how Sponsorship Levels Template For Events is applied in specialized fields, such as education, business, and technology.
6. In chapter 5, the author will draw a conclusion about Sponsorship Levels Template For Events. The final chapter will summarize the key points that have been discussed throughout the book.

The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Sponsorship Levels Template For Events.

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### **Sponsorship Levels Template For Events Introduction**

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